

## **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2019 AND 2018

(UNAUDITED)



# **Management's Responsibilities over Financial Reporting**

The condensed interim consolidated financial statements of First Majestic Silver Corp. (the "Company") are the responsibility of the Company's management. The condensed interim consolidated financial statements are prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board and reflect management's best estimates and judgment based on information currently available.

Management has developed and maintains a system of internal controls to ensure that the Company's assets are safeguarded, transactions are authorized and properly recorded, and financial information is reliable.

The Board of Directors is responsible for ensuring management fulfills its responsibilities. The Audit Committee reviews the results of the condensed interim consolidated financial statements prior to their submission to the Board of Directors for approval.

The condensed interim consolidated financial statements have not been audited.

Keith Neumeyer President & CEO

August 6, 2019

Raymond Polman, CPA, CA Chief Financial Officer

August 6, 2019

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(In thousands of US dollars, except share and per share amounts)

The Condensed Interim Consolidated Statements of (Loss) Earnings provide a summary of the Company's financial performance and net earnings or loss over the reporting periods.

		Three Months E	inded June 30,	Six Months Er	ided June 30,
	Note	2019	2018	2019	2018
Revenues	<u>6</u>	\$83,669	\$79,687	\$170,479	\$138,280
Mine operating costs	_				
Cost of sales	<u>7</u>	62,772	59,285	122,119	98,966
Depletion, depreciation and amortization		16,691	22,706	33,901	42,041
	1	79,463	81,991	156,020	141,007
Mine operating earnings (loss)		4,206	(2,304)	14,459	(2,727)
General and administrative expenses	<u>8</u>	5,966	5,201	12,466	10,069
Share-based payments	_	2,017	2,247	4,092	4,763
Mine care and maintenance costs		394	, <u> </u>	1,202	_
Impairment of non-current assets		_	31,660	_	31,660
Acquisition costs	<u>4</u>	_	4,877	_	4,877
Foreign exchange (gain) loss	_	(748)	285	(3,117)	2,581
Operating loss		(3,423)	(46,574)	(184)	(56,677)
Investment and other (loss) income	<u>9</u>	(87)	1,038	1,931	(421)
Finance costs	<u>10</u>	(3,742)	(3,799)	(7,447)	(6,258)
Loss before income taxes		(7,252)	(49,335)	(5,700)	(63,356)
Income taxes					
Current income tax expense		500	1,680	3,964	2,374
Deferred income tax expense (recovery)		4,215	(10,982)	(577)	(20,105)
		4,715	(9,302)	3,387	(17,731)
Net loss for the period		(\$11,967)	(\$40,033)	(\$9,087)	(\$45,625)
Loss per common share					
Basic	<u>11</u>	(\$0.06)	(\$0.22)	(\$0.05)	(\$0.26)
Diluted	<u>11</u>	(\$0.06)	(\$0.22)	(\$0.05)	(\$0.26)
Weighted average shares outstanding					
Basic	<u>11</u>	200,965,605	181,126,340	198,413,338	173,515,346
Diluted	<u>11</u>	200,965,605	181,126,340	198,413,338	173,515,346

**Approved by the Board of Directors** 

Keith Neumeyer, Director

Douglas Penrose, Director

Dougles Penine

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2019 and 2018

Condensed Interim Consolidated Financial Statements - Unaudited

(In thousands of US dollars)

The Condensed Interim Consolidated Statements of Comprehensive (Loss) Income provide a summary of total comprehensive earnings or loss and summarizes items recorded in other comprehensive income that may or may not be subsequently reclassified to profit or loss depending on future events.

	Note	Three Months	Ended June 30,	Six Months Ended June 30,		
		2019	2018	2019	2018	
Net loss for the period		(\$11,967)	(\$40,033)	(\$9,087)	(\$45,625)	
Other comprehensive income (loss)						
Items that will not be subsequently reclassified to profit or loss:						
Unrealized (loss) gain on fair value of investments in marketable securities	<u>14</u>	(33)	(350)	117	(698)	
Realized gain on investments in marketable securities	<u>14</u>	123	_	123		
Other comprehensive income (loss)		90	(350)	240	(698)	
Total comprehensive loss		(\$11,877)	(\$40,383)	(\$8,847)	(\$46,323)	

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2019 and 2018

Condensed Interim Consolidated Financial Statements - Unaudited

(In thousands of US dollars)

The Condensed Interim Consolidated Statements of Cash Flows provide a summary of movements in cash and cash equivalents during the reporting periods by classifying them as operating, investing or financing activities.

		Three Months	Six Months E	Six Months Ended June 30,		
	Note	2019	2018	2019	2018	
Operating Activities						
Net loss for the period		(\$11,967)	(\$40,033)	(\$9,087)	(\$45,625)	
Adjustments for:						
Depletion, depreciation and amortization		17,149	22,876	34,813	42,398	
Share-based payments		2,017	2,247	4,092	4,763	
Income tax expense (recovery)		4,715	(9,302)	3,387	(17,731)	
Finance costs	<u>10</u>	3,742	3,799	7,447	6,258	
Acquisition costs	<u>4</u>	_	4,877	_	4,877	
Impairment of non-current assets		_	31,660	_	31,660	
Other	<u>23</u>	2,073	(1,894)	782	3,271	
Operating cash flows before movements in working capital and taxes		17,729	14,230	41,434	29,871	
Net change in non-cash working capital items	<u>23</u>	1,634	(2,514)	11,880	(8,023)	
Income taxes paid		(3,805)	(4,885)	(5,041)	(5,146)	
Cash generated by operating activities		15,558	6,831	48,273	16,702	
Investing Activities						
Expenditures on mining interests		(17,754)	(17,612)	(37,589)	(34,251)	
Acquisition of property, plant and equipment		(8,817)	(8,634)	(18,946)	(14,903)	
Deposits paid for acquisition of non-current assets		(1,009)	(1,324)	(1,649)	(2,150)	
Proceeds from disposal of marketable securities		195	_	195	_	
(Payment for) proceeds from settlement of silver futures		(773)	_	824	_	
Primero acquisition costs, net of cash acquired	<u>4</u>	_	(1,006)	_	(1,006)	
Cash used in investing activities		(28,158)	(28,576)	(57,165)	(52,310)	
Financing Activities	21/2)	16.029		10 106		
Proceeds from ATM program, net of share issue costs	<u>21(a)</u>	16,028 908	1 202	48,486 2,060	1 886	
Proceeds from exercise of stock options	20/h)		1,203	,	1,886	
Repayment of lease liabilities Finance costs paid	<u>20(b)</u>	(1,042)	(1,246)	(2,048)	(1,956)	
•	10/b)	(631)	(654)	(2,930)	(1,294)	
Net proceeds from debt facilities	<u>19(b)</u>	_	34,006	_	34,006	
Repayment of debt facilities Repayment of Primero's debt facilities	<u>19(b)</u>	_	(16,000) (106,110)	_	(16,000) (106,110)	
Net proceeds from convertible debentures			(100,110)		151,079	
Repayment of Scotia debt facilities			(28,890)		(32,072)	
Shares repurchased and cancelled			(35)		(1,324)	
Cash provided by (used in) financing activities		15,263	(117,726)	45,568	28,215	
cash provided by (used iii) illiancing activities		13,203	(117,720)	43,308	20,213	
Effect of exchange rate on cash and cash equivalents held in foreign currencies		419	(540)	850	(1,520)	
Increase (decrease) in cash and cash equivalents		2,663	(139,471)	36,676	(7,393)	
Cash and cash equivalents, beginning of the period		91,457	249,239	57,013	118,141	
Cash and cash equivalents, end of period		\$94,539	\$109,228	\$94,539	\$109,228	
Cash		\$94,539	\$77,035	\$94,539	\$77,035	
Short-term investments		_	32,193	_	32,193	
Cash and cash equivalents, end of period		\$94,539	\$109,228	\$94,539	\$109,228	
Supplemental cash flow information	<u>23</u>		1			

The accompanying notes are an integral part of the condensed interim consolidated financial statements

(In thousands of US dollars)

The Condensed Interim Consolidated Statements of Financial Position provides a summary of assets, liabilities and equity, as well as their current versus non-current nature, as at the reporting date.

	Note	June 30, 2019	December 31, 2018
Assets			
Current assets			
Cash and cash equivalents		\$94,539	\$57,013
Trade and other receivables	<u>12</u>	7,743	5,599
Value added taxes receivable	<u>22(c)</u>	46,862	59,66
Income taxes receivable		1,564	983
Inventories	<u>13</u>	28,706	32,468
Other financial assets	<u>14</u>	7,641	8,458
Prepaid expenses and other		3,097	2,089
Total current assets		190,152	166,274
Non-current assets			
Mining interests	<u>15</u>	453,088	435,613
Property, plant and equipment	<u>16</u>	258,148	251,084
Right-of-use assets	<u>17</u>	3,785	_
Deposits on non-current assets		2,214	3,464
Non-current income taxes receivable		19,214	18,73
Deferred tax assets		45,609	50,938
Total assets		\$972,210	\$926,110
Current liabilities			
Trade and other payables	<u>18</u>	\$55,004	\$50,183
Unearned revenue	<u>6</u>	143	3,769
Current portion of debt facilities	<u>19</u>	1,252	1,283
Current portion of lease liabilities	<u>20</u>	4,302	2,904
Total current liabilities		60,701	58,13
Non-current liabilities			
Debt facilities	<u>19</u>	151,366	148,233
Lease liabilities	<u>20</u>	4,203	2,943
Decommissioning liabilities		29,433	27,790
Other liabilities		4,164	3,78
Deferred tax liabilities		81,972	90,643
Total liabilities		\$331,839	\$331,53
Equity			
Share capital		879,325	827,622
Equity reserves		91,212	88,030
Accumulated deficit		(330,166)	(321,079
Total equity		\$640,371	\$594,573
Total liabilities and equity	'	\$972,210	\$926,110

Commitments (Note 15; Note 22(c))

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2019 and 2018

Condensed Interim Consolidated Financial Statements - Unaudited

(In thousands of US dollars, except share and per share amounts)

The Condensed Interim Consolidated Statements of Changes in Equity summarizes movements in equity, including common shares, share capital, equity reserves and retained earnings or accumulated deficit.

	Share C	apital	Equity Reserves						
	Shares	Amount	Share-based payments <sup>(a)</sup>	Other comprehensive income <sup>(b)</sup>	Retirement Benefit Plan <sup>(c)</sup>	Equity component of convertible debenture <sup>(d)</sup>	Total equity reserves	Accumulated deficit	Total equity
Balance at December 31, 2017	165,824,164	\$636,672	\$65,307	(\$3,004)	\$—	\$-	\$62,303	(\$116,490)	\$582,485
Net loss for the period	_	_	_	_	_	_	_	(45,625)	(45,625)
Other comprehensive loss	_	-	_	(698)	_	_	(698)	_	(698)
Total comprehensive loss	_	_	_	(698)	_	_	(698)	(45,625)	(46,323)
Share-based payments	_	_	4,763	_	_	_	4,763	_	4,763
Equity component of convertible debenture, net of tax (Note $\underline{19}(a)$ )	_	_	_	_	_	19,164	19,164	_	19,164
Shares issued for:									
Exercise of stock options (Note <u>21(b)</u> )	462,440	2,398	(512)	_	_	_	(512)	_	1,886
Acquisition of Primero (Note 4)	27,333,184	186,959	_	_	_	_	_	_	186,959
Shares repurchased and cancelled	(4,985)	(21)	_	_	_	_	_	(14)	(35)
Shares repurchased for delisting from Bolsa	(230,000)	(899)	_	_	_	_	_	(390)	(1,289)
Balance at June 30, 2018	193,384,803	\$825,109	\$69,558	(\$3,702)	\$—	\$19,164	\$85,020	(\$162,519)	\$747,610
Balance at December 31, 2018	193,873,335	\$827,622	\$71,715	(\$3,514)	\$665	\$19,164	\$88,030	(\$321,079)	\$594,573
Net loss for the period	_	_	_	_	_	_	_	(9,087)	(9,087)
Other comprehensive income	_	_	_	240	_	_	240	_	240
Total comprehensive income (loss)	_	_	_	240	_	_	240	(9,087)	(8,847)
Share-based payments	_	_	4,092	_	_	_	4,092	_	4,092
Shares issued for:									
Exercise of stock options (Note <u>21(b)</u> )	508,874	2,568	(508)	_	_	_	(508)	_	2,060
At-the-Market Distributions (Note <u>21(a)</u> )	8,039,363	48,486	_	_	_	_	_	_	48,486
Settlement of restricted share units (Note <u>21(c)</u> )	100,000	642	(642)	_	_	_	(642)	_	_
Shares cancelled	1,661	7	-			_			7
Balance at June 30, 2019	202,523,233	\$879,325	\$74,657	(\$3,274)	\$665	\$19,164	\$91,212	(\$330,166)	\$640,371

<sup>(</sup>a) Share-based payments reserve records the cumulative amount recognized under IFRS 2 share-based payments in respect of stock options granted, restricted share units and shares purchase warrants issued but not exercised or settled to acquire shares of the Company.

<sup>(</sup>b) Other comprehensive income reserve principally records the unrealized fair value gains or losses related to fair value through other comprehensive income ("FVTOCI") financial instruments.

<sup>(</sup>c) Retirement benefit plan reserve records re-measurements arising from actuarial gains or losses and return on plan assets in relation to San Dimas' retirement benefit plan.

<sup>(</sup>d) Equity component of convertible debenture reserve represents the estimated fair value of its conversion option of \$26.3 million, net of deferred tax effect of \$7.1 million. This amount is not subsequently remeasured and will remain in equity until the conversion option is exercised, in which case, the balance recognized in equity will be transferred to share capital. Where the conversion option remains unexercised at the maturity date of the convertible note, the balance will remain in equity reserves.

(Tabular amounts are expressed in thousands of US dollars)

#### 1. NATURE OF OPERATIONS

First Majestic Silver Corp. (the "Company" or "First Majestic") is in the business of silver production, development, exploration, and acquisition of mineral properties with a focus on silver production in Mexico. The Company owns and operates six producing mines: the San Dimas Silver/Gold Mine, the Santa Elena Silver/Gold Mine, the La Encantada Silver Mine, the San Martin Silver Mine, the La Parrilla Silver Mine and the Del Toro Silver Mine.

First Majestic is incorporated in Canada with limited liability under the legislation of the Province of British Columbia and is publicly listed on the New York Stock Exchange under the symbol "AG", on the Toronto Stock Exchange under the symbol "FR" and on the Frankfurt Stock Exchange under the symbol "FMV". The Company's head office and principal address is located at 925 West Georgia Street, Suite 1800, Vancouver, British Columbia, Canada, V6C 3L2.

#### 2. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, "Interim Financial Reporting", and International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). These condensed interim consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements as at and for the year ended December 31, 2018, as some disclosures from the annual consolidated financial statements have been condensed or omitted.

These condensed interim consolidated financial statements have been prepared on a historical cost basis except for certain items that are measured at fair value including derivative financial instruments (Note  $\underline{22(a)}$ ) and marketable securities (Note  $\underline{14}$ ). All dollar amounts presented are in thousands of United States dollars unless otherwise specified.

These condensed interim consolidated financial statements incorporate the financial statements of the Company and its controlled subsidiaries. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The consolidated financial statements include the accounts of the Company and its subsidiaries. Intercompany balances, transactions, income and expenses are eliminated on consolidation.

These condensed interim consolidated financial statements were prepared using accounting policies consistent with those in the audited consolidated financial statements as at and for the year ended December 31, 2018, except for the following:

#### <u>Leases</u>

On January 1, 2019, the Company adopted IFRS 16 - Leases ("IFRS 16") which superseded IAS 17 - Leases. IFRS 16 applies a control model to the identification of leases, distinguishing between a lease and a service contract on the basis of whether the customer controls the asset. Control is considered to exist if the customer has the right to obtain substantially all of the economic benefits from the use of an identified asset and the right to direct the use of that asset. For those assets determined to meet the definition of a lease, IFRS 16 introduces significant changes to the accounting by lessees, introducing a single, on balance sheet accounting model that is similar to the finance lease accounting, with limited exceptions for short-term leases or leases of low value assets.

The Company adopted IFRS 16 on its effective date, using the modified retrospective application method, with the cumulative effect of initially applying the standard recorded as an adjustment to retained earnings and no restatement of comparative information. The Company has elected to measure its right-of-use assets at amounts equal to the associated lease liabilities as at the adoption date, which resulted in a \$3.7 million increase in right-of-use assets (note 17) and lease liabilities (note 20), with no adjustment necessary to retained earnings.

The Company has elected to apply the available exemptions as permitted by IFRS 16 to recognize a lease expense on a straight line basis for short term leases (lease term of 12 months or less) and low value leases. The Company has also elected to apply the practical expedient whereby leases whose term ends within 12 months of the date of initial application would be accounted for in the same way as short term leases.

For certain leases, such as vehicles, the Company has also elected to account for the lease and non-lease components as a single lease component.

#### NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Condensed Interim Consolidated Financial Statements - Unaudited

(Tabular amounts are expressed in thousands of US dollars)

#### 2. BASIS OF PRESENTATION (continued)

#### Leases (continued)

In transitioning to IFRS 16, the Company analyzed its contracts to identify whether they are or contain a lease arrangement. This analysis identified contracts containing leases that have an equivalent increase to both the Company's right-of-use assets and lease liabilities. Upon the adoption of IFRS 16, the Company recognized additional right-of-use assets and lease liabilities primarily related to the Company's equipment and building rental contracts, land easement contracts and service contracts that contain embedded leases for property, plant and equipment. The incremental borrowing rates for lease liabilities initially recognized on adoption of IFRS 16 was 5.8% to 12.4%. Due to the recognition of additional right-of-use assets and lease liabilities, during the six months ended June 30, 2019, depreciation expense increased by \$0.6 million and financing costs increased by \$0.2 million, respectively, under IFRS 16 compared to the previous standard. Additionally, operating cash flows increased by \$0.6 million with a corresponding \$0.6 million increase in financing cash outflows.

#### 3. SIGNIFICANT ACCOUNTING POLICIES, ESTIMATES AND JUDGMENTS

The Company's management makes judgments in its process of applying the Company's accounting policies in the preparation of its unaudited condensed interim consolidated financial statements. In addition, the preparation of the financial data requires that the Company's management to make assumptions and estimates of the impacts of uncertain future events on the carrying amounts of the Company's assets and liabilities at the end of the reporting period, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates as the estimation process is inherently uncertain. Estimates are reviewed on an ongoing basis based on historical experience and other factors that are considered to be relevant under the circumstances. Revisions to estimates and the resulting impacts on the carrying amounts of the Company's assets and liabilities are accounted for prospectively.

In preparing the Company's unaudited condensed interim consolidated financial statements for the three and six months ended June 30, 2019, the Company applied the critical judgments and estimates disclosed in note 3 of its audited consolidated financial statements for the year ended December 31, 2018 and the following critical judgments and estimates in applying accounting policies:

#### Leases as a result of adopting IFRS 16

#### Identifying Whether a Contract Includes a Lease

IFRS 16 applies a control model to the identification of leases, distinguishing between a lease and a service contract on the basis of whether the customer controls the asset. The Company had to apply judgment on certain factors, including whether the supplier has substantive substitution rights, does the Company obtain substantially all of the economic benefits and who has the right to direct the use of that asset.

#### **Estimate of Lease Term**

When the Company recognizes a lease, it assesses the lease term based on the conditions of the lease and determines whether it will extend the lease at the end of the lease contract, or exercise an early termination option. As it is not reasonably certain that the extension or early termination options will be exercised, the Company determined that the term of its leases are the lesser of original lease term or the life of the mine. This significant estimate could affect future results if the Company extends the lease or exercises an early termination option.

## **Determining the Discount Rate for Leases**

Determining the discount rate for leases IFRS 16 requires the Company to discount the lease payments using the rate implicit in the lease if that rate is readily available. If that rate cannot be readily determined, the lessee is required to use its incremental borrowing rate ("IBR"). The Company generally used its IBR rate when recording leases initially, since the implicit rates were not readily available due to information not being available from the lessor regarding the fair value of underlying assets and direct costs incurred by the lessor related to the leased assets. The IBR for each lease was determined on the commencement date of the lease and recalculated at the re-measurement date, where applicable.

#### NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Condensed Interim Consolidated Financial Statements - Unaudited

(Tabular amounts are expressed in thousands of US dollars)

#### 4. ACQUISITION OF PRIMERO MINING CORP.

#### **Description of the Transaction**

On May 10, 2018, First Majestic completed the acquisition of all of the issued and outstanding common shares (the "Arrangement") of Primero Mining Corp. pursuant to the terms and conditions of an arrangement agreement (the "Arrangement Agreement") between First Majestic and Primero dated January 11, 2018. Under the terms of the Arrangement Agreement, First Majestic issued an aggregate of 6,418,594 common shares to Primero shareholders, on the basis of 0.03325 of a First Majestic common share for each Primero common share (the "Exchange Ratio").

The Arrangement also provided for the issuance by First Majestic of an aggregate of 221,908 replacement stock options (the "Replacement Options") to the holders of outstanding Primero stock options, at exercise prices adjusted by the Exchange Ratio. Under the Arrangement, all existing warrants of Primero also became exercisable to acquire First Majestic shares at exercise prices adjusted by the Exchange Ratio ("Replacement Warrants"). After the effective date of the Arrangement, such warrants are exercisable for an aggregate of 366,124 common shares of the Company. The fair value of the Replacement Options and Replacement Warrants, determined using a Black-Scholes valuation model, resulted in a nominal value as the exercise prices of the options and warrants are significantly out-of-the-money based on the Exchange Ratio and underlying share price.

With this transaction, First Majestic added the San Dimas Silver/Gold Mine which is located approximately 130 km northwest of Durango, Durango State, Mexico. The mine is accessible via a 40 minute flight from Durango to the mine's airstrip. The operation consists of an underground mine and a mill with a 2,500 tpd capacity.

Concurrently and in connection and as part of the Arrangement, First Majestic terminated the pre-existing silver purchase agreement with Wheaton Precious Metals Corp. and its subsidiary, Wheaton Precious Metals International Ltd. ("WPMI"), relating to the San Dimas Mine and entered into a new precious metal purchase agreement (the "New Stream Agreement") with WPMI and FM Metal Trading (Barbados) Inc., a wholly-owned subsidiary of First Majestic. Pursuant to the New Stream Agreement, WPMI is entitled to receive 25% of the gold equivalent production (based on a fixed exchange ratio of 70 silver ounces to 1 gold ounce) at San Dimas in exchange for ongoing payments equal to the lesser of \$600 (subject to a 1% annual inflation adjustment) and the prevailing market price, for each gold ounce delivered under the New Stream Agreement. As part of the restructuring of the stream agreement, WPMI received 20,914,590 common shares of First Majestic with an aggregate fair market value of approximately \$143.1 million based on the closing price of First Majestic common shares on May 9, 2018 of \$6.84. The final common share purchase consideration was determined based on the closing market price of First Majestic's common shares on the day before the closing date of the Arrangement.

(Tabular amounts are expressed in thousands of US dollars)

#### 4. ACQUISITION OF PRIMERO MINING CORP. (continued)

#### **Consideration and Purchase Price Allocation**

Management has concluded that Primero constitutes a business and, therefore, the acquisition is accounted for in accordance with IFRS 3 - Business Combinations. Total consideration for the acquisition was valued at \$187.0 million on the acquisition date. The purchase price allocation, is estimated as follows:

#### **Total Consideration**

iotal consideration	
6,418,594 First Majestic shares to Primero shareholders at \$6.84 (CAD\$8.80) per share	\$ 43,903
20,914,590 First Majestic shares to Wheaton Precious Metals Corp. at \$6.84 (CAD\$8.80) per share	143,056
	\$ 186,959
Allocation of Purchase Price	
Cash and cash equivalents	\$ 3,871
Value added taxes receivable	27,508
Inventories	15,628
Mining interests	178,183
Property, plant and equipment	122,815
Deposit on non-current assets	60
Non-current income taxes receivable	19,342
Other working capital items	(23,792)
Income taxes payable	(2,888)
Debt facilities	(106,110)
Decommissioning liabilities	(4,095)
Other non-current liabilities	(4,678)
Deferred tax liabilities	(38,885)

Total transaction costs of \$4.9 million related to the acquisition were expensed in the year ended December 31, 2018.

### 5. SEGMENTED INFORMATION

Net assets acquired

All of the Company's operations are within the mining industry and its major products are precious metals doré and precious and base metals concentrates which are refined or smelted into pure silver, gold, lead and zinc and sold to global metal brokers. Transfer prices between reporting segments are set on an arms-length basis in a manner similar to transactions with third parties. Coins and bullion cost of sales are based on transfer prices.

A reporting segment is defined as a component of the Company that:

- engages in business activities from which it may earn revenues and incur expenses;
- whose operating results are reviewed regularly by the entity's chief operating decision maker; and
- for which discrete financial information is available.

For the three and six months ended June 30, 2019, the Company's reporting segments includes its six operating mines in Mexico. Effective January 1, 2019, the Company no longer considers the La Guitarra mine, which was placed on care and maintenance on August 3, 2018 as a significant reporting segment. Accordingly, it has been grouped in the "others" category for the three and six months ended June 31, 2019 and 2018. "Others" also consists primarily of the Company's corporate assets including cash and cash equivalents, other development and exploration properties (Note 15), debt facilities (Note 19), intercompany eliminations, and corporate expenses which are not allocated to operating segments. Management evaluates segment performance based on mine operating earnings. Therefore, other income and expense items are not allocated to the segments. The segmented information for the comparative periods have been adjusted to reflect the Company's reporting segments for the reporting period ended June 30, 2019 for consistency.

186,959

(Tabular amounts are expressed in thousands of US dollars)

## 5. SEGMENTED INFORMATION (continued)

Significant information relating to the Company's reportable operating segments is summarized in the tables below:

Three Months Ended June 30, 2019 and 2018		Revenue	Cost of sales	Depletion, depreciation, and amortization	Mine operating earnings (loss)	Capital expenditures
Mexico						
San Dimas	2019	\$46,007	\$28,086	\$6,918	\$11,003	\$9,180
	2018	27,989	18,609	4,248	5,132	4,038
Santa Elena	2019	19,792	13,704	2,921	3,167	4,648
	2018	21,211	12,903	3,063	5,245	4,423
La Encantada	2019	7,194	8,312	2,702	(3,820)	3,597
	2018	5,436	7,703	3,195	(5,462)	4,878
San Martin	2019	3,990	4,872	2,363	(3,245)	2,035
	2018	8,505	5,518	2,151	836	2,168
La Parrilla	2019	5,069	5,227	1,162	(1,320)	3,177
	2018	8,425	6,524	6,097	(4,196)	3,250
Del Toro	2019	1,559	2,465	364	(1,270)	1,071
	2018	4,526	4,815	2,089	(2,378)	3,169
Others	2019	58	106	261	(309)	6,031
	2018	3,595	3,213	1,863	(1,481)	4,685
Consolidated	2019	\$83,669	\$62,772	\$16,691	\$4,206	\$29,739
	2018	\$79,687	\$59,285	\$22,706	(\$2,304)	\$26,611

Six Months Ended June 30, 2019 and 2018		Revenue	Cost of sales	Depletion, depreciation, and amortization	Mine operating earnings (loss)	Capital expenditures
Mexico						
San Dimas	2019	\$86,892	\$51,468	\$13,190	\$22,234	\$17,377
	2018	27,989	18,609	4,248	5,132	4,038
Santa Elena	2019	39,925	26,471	<b>5,20</b> 9	8,245	9,469
	2018	44,941	25,485	5,903	13,553	9,265
La Encantada	2019	18,767	17,347	6,186	(4,766)	6,447
	2018	13,033	15,330	6,703	(9,000)	8,335
La Parrilla	2019	10,526	10,945	2,462	(2,881)	6,002
	2018	16,621	12,979	12,317	(8,675)	6,380
Del Toro	2019	3,614	5,422	718	(2,526)	2,052
	2018	10,032	9,636	4,374	(3,978)	5,568
San Martin	2019	10,516	10,143	5,617	(5,244)	4,481
	2018	18,142	10,849	4,313	2,980	4,266
Others	2019	239	323	519	(603)	12,621
	2018	7,522	6,078	4,183	(2,739)	8,865
Consolidated	2019	\$170,479	\$122,119	\$33,901	\$14,459	\$58,449
	2018	\$138,280	\$98,966	\$42,041	(\$2,727)	\$46,717

## NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Condensed Interim Consolidated Financial Statements - Unaudited

(Tabular amounts are expressed in thousands of US dollars)

## 5. SEGMENTED INFORMATION (continued)

At June 30, 2019 and December 31,		Mining I	Mining Interests		Property, Total plant and mining		Total
2018		Producing	Exploration	equipment	assets	Total assets	liabilities
Mexico							
San Dimas	2019	\$188,634	\$4,257	\$117,937	\$310,828	\$346,942	\$52,602
	2018	182,434	3,705	120,218	306,357	368,460	59,990
Santa Elena	2019	42,010	11,490	38,315	91,815	113,110	17,838
	2018	33,447	14,316	39,664	87,427	104,955	16,753
La Encantada	2019	44,986	985	42,865	88,836	112,091	10,814
	2018	39,564	5,660	43,060	88,284	111,887	13,972
San Martin	2019	49,036	14,056	17,368	80,460	90,744	27,421
	2018	50,406	12,538	18,373	81,317	92,835	23,386
La Parrilla	2019	18,159	4,842	8,620	31,621	55,598	7,271
	2018	17,172	3,486	7,603	28,261	52,383	9,784
Del Toro	2019	9,927	3,966	5,852	19,745	35,223	6,285
	2018	9,601	3,082	5,775	18,458	36,760	7,624
Others	2019	21,027	39,713	27,191	87,931	218,501	209,608
	2018	21,027	39,175	16,391	76,593	158,830	200,028
Consolidated	2019	\$373,779	\$79,309	\$258,148	\$711,236	\$972,210	\$331,839
	2018	\$353,651	\$81,962	\$251,084	\$686,697	\$926,110	\$331,537

During the three and six months ended June 30, 2019, the Company had five (June 30, 2018 - five) customers that accounted for 100% of its doré and concentrate sales revenue, with one major customer accounting for 83% of total revenue (2018 - two major customers for 72% and 18%).

(Tabular amounts are expressed in thousands of US dollars)

#### 6. REVENUES

The Company sells metals in the form of doré and concentrates. The Company's primary product is silver and other metals produced as part of the extraction process, such as gold, lead and zinc, are considered as by-products. Revenues from sale of metal, including by-products, are recorded net of smelting and refining costs.

Revenues for the period are summarized as follows:

	Three Months Ended June 30,				Six M	onths En	ided June 30	,
	2019		2018		2019		2018	
Gross revenue by material:								
Doré	\$77,894	92%	\$65,913	81%	\$158,257	91%	\$109,777	77%
Concentrate	7,137	8%	15,823	19%	15,057	9%	33,212	23%
Gross revenue	\$85,031	100%	\$81,736	100%	\$173,314	100%	\$142,989	100%
Gross revenue from payable metals:								
Silver	\$46,844	55%	\$47,086	58%	\$99,332	57%	\$83,193	58%
Gold	34,843	41%	28,863	35%	66,874	39%	47,553	33%
Lead	1,893	2%	4,096	5%	4,422	3%	8,533	6%
Zinc	1,451	2%	1,691	2%	2,686	2%	3,710	3%
Gross revenue	85,031	100%	81,736	100%	173,314	100%	142,989	100%
Less: smelting and refining costs	(1,362)		(2,049)		(2,835)		(4,709)	
Revenues	\$83,669		\$79,687		\$170,479		\$138,280	

As at June 30, 2019, \$0.1 million of revenues that have not satisfied performance obligations were recorded as unearned revenue (December 31, 2018 - \$3.8 million) and will be recorded as revenue in the subsequent period. During the six months ended June 30, 2019, revenue related to provisional pricing adjustments on concentrate sales was \$0.1 million (2018 - \$0.1 million).

#### (a) Gold Stream Agreement with Sandstorm Gold Ltd.

The Santa Elena mine has a purchase agreement with Sandstorm Gold Ltd. ("Sandstorm"), which requires the Company to sell 20% of its gold production over the life of mine from its leach pad and a designated area of its underground operations. The selling price to Sandstorm is the lesser of the prevailing market price or \$450 per ounce, subject to a 1% annual inflation. During the six months ended June 30, 2019, the Company delivered 3,914 ounces of gold (2018 - 4,869 ounces) to Sandstorm at an average price of \$457 per ounce (2018 - \$452 per ounce).

#### (b) Gold Stream Agreement with Wheaton Precious Metals Corporation

The San Dimas mine has a purchase agreement with WPMI, which entitles WPMI to receive 25% of the gold equivalent production (based on a fixed exchange ratio of 70 silver ounces to 1 gold ounce) at San Dimas in exchange for ongoing payments equal to the lesser of \$600 (subject to a 1% annual inflation adjustment) and the prevailing market price, for each gold equivalent ounce delivered under the New Stream Agreement.

During the six months ended June 30, 2019, the Company delivered 21,795 ounces (2018 - 3,738 ounces) of gold equivalent to WPMI at \$603 (2018 - \$600) per ounce.

(Tabular amounts are expressed in thousands of US dollars)

#### 7. COST OF SALES

Cost of sales excludes depletion, depreciation and amortization and are costs that are directly related to production and generation of revenues at the operating segments. Significant components of cost of sales are comprised of the following:

	Three Months	Ended June 30,	Six Months Er	nded June 30,
	2019	2018	2019	2018
Consumables and materials	\$12,064	\$13,214	\$24,488	\$21,526
Labour costs	33,735	25,411	61,922	43,194
Energy	10,322	8,913	19,583	17,066
Other costs	1,312	4,424	5,597	8,138
Production costs	\$57,433	\$51,962	\$111,590	\$89,924
Transportation and other selling costs	734	900	1,541	1,802
Workers participation costs	3,479	711	5,074	1,052
Environmental duties and royalties	341	340	677	595
Inventory changes	785	5,372	3,237	5,593
	\$62,772	\$59,285	\$122,119	\$98,966

#### 8. GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses are incurred to support the administration of the business that are not directly related to production. Significant components of general and administrative expenses are comprised of the following:

	Three Months	Ended June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Corporate administration	\$1,282	\$1,825	\$2,322	\$2,932	
Salaries and benefits	2,629	2,266	6,152	4,529	
Audit, legal and professional fees	1,267	664	2,428	1,641	
Filing and listing fees	127	100	260	250	
Directors fees and expenses	204	176	393	360	
Depreciation	457	170	911	357	
	\$5,966	\$5,201	\$12,466	\$10,069	

## 9. INVESTMENT AND OTHER (LOSS) INCOME

The Company's investment and other (loss) income are comprised of the following:

	Three Months Er	nded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Loss from investment in marketable securities (Note <u>14</u> )	(\$1,314)	(\$101)	(\$161)	(\$2,250)	
Gain (loss) from investment in silver futures derivatives	46	_	(490)	_	
Interest income and other	1,181	1,139	2,582	1,829	
	(\$87)	\$1,038	\$1,931	(\$421)	

(Tabular amounts are expressed in thousands of US dollars)

#### 10. FINANCE COSTS

Finance costs are primarily related to interest and accretion expense on the Company's debt facilities, lease liabilities and accretion of decommissioning liabilities. The Company's finance costs in the period are summarized as follows:

	Three Months	Ended June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Debt facilities (Note <u>19</u> )	\$2,752	\$3,083	\$5,459	\$4,966	
Lease liabilities (Note <u>20</u> )	199	142	407	290	
Accretion of decommissioning liabilities	606	358	1,210	687	
Silver sales and other	185	216	371	315	
	\$3,742	\$3,799	\$7,447	\$6,258	

#### 11. EARNINGS OR LOSS PER SHARE

Basic net earnings or loss per share is the net earnings or loss available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted net earnings or loss per share adjusts basic net earnings per share for the effects of potential dilutive common shares.

The calculations of basic and diluted (loss) earnings per share for the period ended June 30, 2019 and 2018 are as follows:

	Three Months E	nded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Net loss for the period	(\$11,967)	(\$40,033)	(\$9,087)	(\$45,625)	
Weighted average number of shares on issue - basic and $\mbox{\tt diluted}^{(1)}$	200,965,605	181,126,340	198,413,338	173,515,346	
Loss per share - basic and diluted	(\$0.06)	(\$0.22)	(\$0.05)	(\$0.26)	

<sup>(1)</sup> Diluted weighted average number of shares excluded 9,701,515 (2018 - 5,786,161) options, 10,000 (2018 - nil) restricted share units and 16,327,598 (2018 - 16,327,598) common shares issuable under the convertible debentures (Note <a href="mailto:19(a)">19(a)</a>) that were anti-dilutive for the three and six months ended June 30, 2019.

#### 12. TRADE AND OTHER RECEIVABLES

Trade and other receivables of the Company are comprised of:

	June 30, 2019	December 31, 2018
Trade receivables	\$6,645	\$4,671
Other	1,098	928
	\$7,743	\$5,599

(Tabular amounts are expressed in thousands of US dollars)

#### 13. INVENTORIES

Inventories consist primarily of materials and supplies and products of the Company's operations, in varying stages of the production process, and are presented at the lower of weighted average cost or net realizable value. Inventories of the Company are comprised of:

	June 30, 2019	December 31, 2018
Finished goods - doré and concentrates	\$1,700	\$2,538
Work-in-process	2,930	4,626
Stockpile	1,454	1,257
Silver coins and bullion	280	351
Materials and supplies	22,342	23,696
	\$28,706	\$32,468

The amount of inventories recognized as an expense during the period is equivalent to the total of cost of sales plus depletion, depreciation and amortization for the period. As at June 30, 2019, mineral inventories, which consist of stockpile, work-in-process and finished goods, includes a \$1.4 million (December 31, 2018 - \$3.0 million) net realizable value write-down which was recognized in cost of sales during the period.

#### 14. OTHER FINANCIAL ASSETS

As at June 30, 2019, other financial assets consists of the Company's investment in marketable securities and foreign exchange derivatives comprised of the following:

	June 30, 2019	December 31, 2018
First Mining Gold Corp. (TSX: FF)	\$2,636	\$2,753
Sprott Physical Silver Trust (NYSE: PSLV)	2,284	2,236
FVTPL marketable securities	\$4,920	\$4,989
FVTOCI marketable securities	1,476	1,431
Total marketable securities	\$6,396	\$6,420
Silver future derivatives	724	2,038
Foreign exchange derivatives	521	_
Total other financial assets	\$7,641	\$8,458

#### (a) Marketable Securities

Changes in fair value of marketable securities designated as fair value through profit or loss ("FVTPL") for the six months ended June 30, 2019 totalling \$0.2 million (2018 - \$2.3 million) are recorded through profit or loss.

Changes in fair value of marketable securities designated as fair value through other comprehensive income ("FVTOCI") for the period ended June 30, 2019 was \$0.2 million (2018 - \$0.7 million) and was recorded through other comprehensive income and will not be transferred into profit or loss upon disposition or impairment.

#### (b) Silver Future Derivatives

As at June 30, 2019, the Company carried a long position of 200 silver future contracts for 1,000,000 ounces of silver. The silver future derivatives carried a \$0.7 million balance (December 31, 2018 - \$2.0 million) primarily consisting of \$0.7 million in deposits. For the period ended June 30, 2019, the Company recognized a \$0.5 million net loss on its investment in silver future derivatives (2018 - \$nil).

(Tabular amounts are expressed in thousands of US dollars)

#### 15. MINING INTERESTS

Mining interests primarily consist of acquisition, development and exploration costs directly related to the Company's operations and projects. Upon commencement of commercial production, mining interests for producing properties are depleted on a units-of-production basis over the estimated economic life of the mine. In applying the units of production method, depletion is determined using quantity of material extracted from the mine in the period as a portion of total quantity of material, based on reserves and resources, considered to be highly probable to be economically extracted over the life of mine plan.

The Company's mining interests are comprised of the following:

	June 30, 2019	December 31, 2018
Producing properties	\$373,779	\$353,651
Exploration properties (non-depletable)	79,309	81,962
	\$453,088	\$435,613

Producing properties are allocated as follows:

Producing properties	San Dimas	Santa Elena	La Encantada	La Parrilla	Del Toro	San Martin	La Guitarra	Total
Cost								
At December 31, 2017	\$—	\$36,371	\$88,627	\$155,351	\$104,635	\$90,955	\$106,691	\$582,630
Additions	11,030	7,609	5,787	8,336	6,241	3,988	2,686	45,677
Acquisition of Primero (Note 4)	178,183	_	_	_	_	_	_	178,183
Change in decommissioning liabilities	4,092	(633)	3,122	_	_	_	_	6,581
Transfer from exploration properties	_	1,694	1,900	_	_	_	_	3,594
At December 31, 2018	\$193,305	\$45,041	\$99,436	\$163,687	\$110,876	\$94,943	\$109,377	\$816,665
Additions	11,062	3,332	2,689	3,406	857	2,090	_	23,436
Transfer from exploration properties	2,456	7,462	5,659	_	_	_	_	15,577
At June 30, 2019	\$206,823	\$55,835	\$107,784	\$167,093	\$111,733	\$97,033	\$109,377	\$855,678
Accumulated depletion, amortization and im	pairment							
At December 31, 2017	\$—	(\$7,639)	(\$55,564)	(\$62,144)	(\$67,154)	(\$40,317)	(\$62,594)	(\$295,412)
Depletion and amortization	(10,871)	(3,955)	(4,308)	(16,470)	(4,850)	(4,220)	(3,102)	(47,776)
Impairment	_	_	_	(67,901)	(29,271)	_	(22,654)	(119,826)
At December 31, 2018	(\$10,871)	(\$11,594)	(\$59,872)	(\$146,515)	(\$101,275)	(\$44,537)	(\$88,350)	(\$463,014)
Depletion and amortization	(7,318)	(2,231)	(2,926)	(2,419)	(531)	(3,460)	_	(18,885)
At June 30, 2019	(\$18,189)	(\$13,825)	(\$62,798)	(\$148,934)	(\$101,806)	(\$47,997)	(\$88,350)	(\$481,899)
Carrying values								
At December 31, 2018	\$182,434	\$33,447	\$39,564	\$17,172	\$9,601	\$50,406	\$21,027	\$353,651
At June 30, 2019	\$188,634	\$42,010	\$44,986	\$18,159	\$9,927	\$49,036	\$21,027	\$373,779

The accompanying notes are an integral part of the condensed interim consolidated financial statements

(Tabular amounts are expressed in thousands of US dollars)

#### 15. MINING INTERESTS (continued)

Exploration properties are allocated as follows:

Exploration properties	San Dimas	Santa Elena	La Encantada	La Parrilla	Del Toro	San Martin	La Guitarra	Other	Total
Cost									
At December 31, 2017	<b>\$</b> —	\$7,777	\$5,221	\$13,982	\$10,117	\$9,599	\$10,385	\$29,847	\$86,928
Exploration and evaluation expenditures	3,705	8,233	2,339	3,291	2,363	2,939	1,337	3,593	27,800
Impairment	_	_	_	(13,787)	(9,398)	_	(5,987)	_	(29,172)
Transfer to producing properties	_	(1,694)	(1,900)	_	_	_	_	_	(3,594)
At December 31, 2018	\$3,705	\$14,316	\$5,660	\$3,486	\$3,082	\$12,538	\$5,735	\$33,440	\$81,962
Exploration and evaluation expenditures	3,008	4,636	984	1,356	884	1,518	_	538	12,924
Transfer to producing properties	(2,456)	(7,462)	(5,659)	_	_	_	_	_	(15,577)
At June 30, 2019	\$4,257	\$11,490	\$985	\$4,842	\$3,966	\$14,056	\$5,735	\$33,978	\$79,309

#### (a) San Dimas Silver/Gold Mine, Durango State

The San Dimas Mine has a gold and silver streaming agreement with WPMI which entitles WPMI to receive 25% of the gold equivalent production (based on a fixed exchange ratio of 70 silver ounces to 1 gold ounce) at San Dimas in exchange for ongoing payments equal to the lesser of \$600 (subject to a 1% annual inflation adjustment commencing in May 2019) and the prevailing market price, for each gold equivalent ounce delivered under the New Stream Agreement.

#### (b) Santa Elena Silver/Gold Mine, Sonora State

The Santa Elena Mine has a gold streaming agreement with Sandstorm, which requires the mine to sell 20% of its life of mine gold production from its leach pad and a designated area of its underground operations to Sandstorm. The selling price to Sandstorm is the lesser of \$450 per ounce, subject to a 1% annual inflation increase commencing in April 2018, and the prevailing market price.

In December 2016, the Company entered into an option agreement with Compania Minera Dolores, S.A. de C.V., a subsidiary of Pan American Silver Corp., to acquire the Los Hernandez Property, consisting of 5,802 hectares of mining concessions north of the Santa Elena mine. In exchange, First Majestic has agreed to incur \$1.6 million in exploration costs on the property over four years, grant a 2.5% NSR royalty on the related concessions, and to pay \$1.4 million in option payments, of which \$0.5 million has been paid, \$0.2 million due in December 2019 and \$0.7 million in December 2020.

#### (c) Del Toro Silver Mine, Zacatecas State

In October 2016, the Company entered into an agreement to acquire 7,205 hectares of mining concessions adjacent to the Del Toro Silver Mine. The total purchase price amounted to \$1.5 million, payable over six equal payments every six months. As at June 30, 2019, \$1.3 million (December 31, 2018 - \$1.2 million) has been paid.

(Tabular amounts are expressed in thousands of US dollars)

#### 16. PROPERTY, PLANT AND EQUIPMENT

The majority of the Company's property, plant and equipment is used in the Company's six operating mine segments. Property, plant and equipment is depreciated using either the straight-line or units-of-production method over the shorter of the estimated useful life of the asset or the expected life of mine. Where an item of property, plant and equipment comprises of major components with different useful lives, the components are accounted for as separate items of property, plant and equipment. Assets under construction are recorded at cost and re-allocated to land and buildings, machinery and equipment or other when they become available for use.

Property, plant and equipment are comprised of the following:

	Land and Buildings <sup>(1)</sup>	Machinery and Equipment	Assets under Construction	Other	Total
Cost					
At December 31, 2017	\$134,398	\$341,899	\$21,949	\$14,711	\$512,957
Additions	9	4,411	28,669	621	33,710
Acquisition of Primero (Note <u>4</u> )	40,404	70,064	7,169	5,178	122,815
Transfers and disposals	3,053	14,488	(22,114)	2,900	(1,673)
At December 31, 2018	\$177,864	\$430,862	\$35,673	\$23,410	\$667,809
Additions	<del>-</del>	857	21,218	14	22,089
Transfers and disposals	6,382	3,151	(10,589)	(45)	(1,101)
At June 30, 2019	\$184,246	\$434,870	\$46,302	\$23,379	\$688,797
Accumulated depreciation, amortization and impairment At December 31, 2017	(\$86,404)	(\$223,353)	\$—	(\$11,148)	(\$320,905)
Depreciation and amortization	(8,215)	(36,650)	<u> </u>	(1,777)	(46,642)
Transfers and disposals	(°)') -	1,464	_	48	1,512
Impairment	(16,639)	(33,420)	_	(631)	(50,690)
At December 31, 2018	(\$111,258)	(\$291,959)	\$-	(\$13,508)	(\$416,725)
Depreciation and amortization	(2,672)	(11,179)	_	(1,128)	(14,979)
Transfers and disposals	271	713	_	71	1,055
At June 30, 2019	(\$113,659)	(\$302,425)	\$—	(\$14,565)	(\$430,649)
Carrying values					
At December 31, 2018	\$66,606	\$138,903	\$35,673	\$9,902	\$251,084
At June 30, 2019	\$70,587	\$132,445	\$46,302	\$8,814	\$258,148

<sup>(1)</sup> Included in land and buildings is \$11.5 million (December 31, 2018 - \$11.5 million) of land which is not subject to depreciation.

The accompanying notes are an integral part of the condensed interim consolidated financial statements

(Tabular amounts are expressed in thousands of US dollars)

## 16. PROPERTY, PLANT AND EQUIPMENT (continued)

Property, plant and equipment, including land and buildings, machinery and equipment, assets under construction and other assets above are allocated by mine as follow:

	San Dimas	Santa Elena	La Encantada	La Parrilla	Del Toro	San Martin	La Guitarra	Other	Total
Cost									
At December 31, 2017	<b>\$</b> —	\$73,684	\$124,198	\$96,491	\$117,201	\$47,541	\$28,115	\$25,727	\$512,957
Additions	5,750	3,066	8,812	2,564	3,016	2,375	1,296	6,831	33,710
Acquisition of Primero (Note 4)	122,815	_	_	_	_	_	_	_	122,815
Transfers and disposals	(802)	(79)	(864)	(9)	1,311	1,784	(2,648)	(366)	(1,673)
At December 31, 2018	\$127,763	\$76,671	\$132,146	\$99,046	\$121,528	\$51,700	\$26,763	\$32,192	\$667,809
Additions	3,307	1,501	2,774	1,240	311	873	_	12,083	22,089
Transfers and disposals	(20)	444	399	(1,145)	(439)	45	(334)	(51)	(1,101)
At June 30, 2019	\$131,050	\$78,616	\$135,319	\$99,141	\$121,400	\$52,618	\$26,429	\$44,224	\$688,797
Accumulated depreciation, amortize	zation and impair	ment							
At December 31, 2017	\$—	(\$28 <i>,</i> 898)	(\$80,269)	(\$52,984)	(\$93,579)	(\$27,789)	(\$21,654)	(\$15,732)	(\$320,905)
Depreciation and amortization	(8,179)	(8,397)	(9,646)	(8,489)	(3,761)	(4,388)	(2,161)	(1,621)	(46,642)
Transfers and disposals	634	288	829	92	(804)	(1,150)	1,546	77	1,512
Impairment	_	_	_	(30,062)	(17,609)	_	(3,019)	_	(50,690)
At December 31, 2018	(\$7,545)	(\$37,007)	(\$89,086)	(\$91,443)	(\$115,753)	(\$33,327)	(\$25,288)	(\$17,276)	(\$416,725)
Depreciation and amortization	(5,533)	(2,949)	(3,204)	(46)	(136)	(2,039)	_	(1,072)	(14,979)
Transfers and disposals	(35)	(345)	(164)	968	341	116	132	42	1,055
At June 30, 2019	(\$13,113)	(\$40,301)	(\$92,454)	(\$90,521)	(\$115,548)	(\$35,250)	(\$25,156)	(\$18,306)	(\$430,649)
Carrying values									
At December 31, 2018	\$120,218	\$39,664	\$43,060	\$7,603	\$5,775	\$18,373	\$1,475	\$14,916	\$251,084
At June 30, 2019	\$117,937	\$38,315	\$42,865	\$8,620	\$5,852	\$17,368	\$1,273	\$25,918	\$258,148

#### NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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(Tabular amounts are expressed in thousands of US dollars)

#### 17. RIGHT-OF-USE ASSETS

The Company entered into operating leases to use certain land, building, mining equipment and corporate equipment for its operations. Upon the adoption of IFRS 16, which became effective January 1, 2019 (see note  $\underline{2}$ ), the Company is required to recognize right-of-use assets representing its right to use these underlying leased asset over the lease term.

Right-of-use asset is initially measured at cost, equivalent to its obligation to payments over the term of the respective operating leases, and subsequently measured at cost less accumulated depreciation and impairment losses. Depreciation is recorded on a straight-line basis over the shorter period of lease term and useful life of the underlying asset.

Right-of-use assets are comprised of the following:

	Land and Buildings	Machinery and Equipment	Other	Total
At December 31, 2018	\$—	\$-	\$—	\$—
Initial adoption of IFRS 16 (Note 2)	2,624	1,036	22	3,682
Additions	170	585	_	755
Remeasurements	_	(41)	_	(41)
Depreciation and amortization	(323)	(284)	(4)	(611)
At June 30, 2019	\$2,471	\$1,296	\$18	\$3,785

#### 18. TRADE AND OTHER PAYABLES

The Company's trade and other payables are primarily comprised of amounts outstanding for purchases relating to mining operations, exploration and evaluation activities and corporate expenses. The normal credit period for these purchases is usually between 30 to 90 days.

Trade and other payables are comprised of the following items:

	June 30, 2019	December 31, 2018
Trade payables	\$20,817	\$26,420
Trade related accruals	16,040	9,351
Payroll and related benefits	15,750	11,255
Environmental duty	686	1,536
Other accrued liabilities	1,711	1,621
	\$55,004	\$50,183

(Tabular amounts are expressed in thousands of US dollars)

#### 19. DEBT FACILITIES

The movement in debt facilities during the six months ended June 30, 2019 and year ended December 31, 2018, respectively, are comprised of the following:

	Convertible Debentures (a)	Revolving Credit Facility (b)	Scotia Debt Facilities	Primero Debt Facilities	Total
Balance at December 31, 2017	\$-	\$—	\$31,769	\$—	\$31,769
Net proceeds from convertible debentures	151,079	_	_	_	151,079
Portion allocated to equity reserves	(26,252)	_	_	_	(26,252)
Net proceeds from revolving credit facility	_	34,006	_	_	34,006
Acquisition of Primero (Note 4)	_	_	_	106,111	106,111
Finance costs					
Interest expense	2,738	1,170	529	_	4,437
Accretion	4,978	419	555	_	5,952
Repayments of principal	_	(16,000)	(32,072)	(106,111)	(154,183)
Payments of finance costs	(1,736)	(890)	(781)	_	(3,407)
Balance at December 31, 2018	\$130,807	\$18,705	\$—	\$-	\$149,512
Finance costs					
Interest expense	1,475	849	_	_	2,324
Accretion	2,808	327	_	_	3,135
Payments of finance costs	(1,465)	(888)	_	_	(2,353)
Balance at June 30, 2019	\$133,625	\$18,993	\$-	\$-	\$152,618
Statements of Financial Position Presentation					
Current portion of debt facilities	\$1,002	\$279	\$ <b>—</b>	\$ <b>—</b>	\$1,281
Non-current portion of debt facilities	129,805	18,426	_	_	148,231
Balance at December 31, 2018	\$130,807	\$18,705	\$—	\$—	\$149,512
Current portion of debt facilities	\$1,011	\$241	\$ <b>—</b>	\$-	\$1,252
Non-current portion of debt facilities	132,614	18,752	_	_	151,366
Balance at June 30, 2019	\$133,625	\$18,993	<b>\$</b> —	<b>\$</b> —	\$152,618

## (a) Convertible Debentures

During the first quarter of 2018, the Company issued \$156.5 million of unsecured senior convertible debentures (the "Notes"). The Company received net proceeds of \$151.1 million after transaction costs of \$5.4 million. The Notes mature on March 1, 2023 and bear an interest rate of 1.875% per annum, payable semi-annually in arrears in March and September of each year.

The Notes are convertible into common shares of the Company at any time prior to maturity at a conversion rate of 104.3297 common shares per \$1,000 principal amount of Notes converted, representing an initial conversion price of \$9.59 per common share, subject to certain anti-dilution adjustments. In addition, if certain fundamental changes occur, holders of the Notes may be entitled to an increased conversion rate.

The Company may not redeem the Notes before March 6, 2021, except in the event of certain changes in Canadian tax law. At any time on or after March 6, 2021 and until maturity, the Company may redeem all or part of the Notes for cash if the last reported share price of the Company's common shares for 20 or more trading days in a period of 30 consecutive trading days exceeds 130% of the conversion price. The redemption price will equal to the sum of: (i) 100% of the principal amount of the notes to be redeemed and (ii) accrued and unpaid interest, if any, to the redemption date.

(Tabular amounts are expressed in thousands of US dollars)

#### 19. DEBT FACILITIES (continued)

#### (a) Convertible Debentures (continued)

The Company is required to offer to purchase for cash all of the outstanding Notes upon a fundamental change, at a cash purchase price equal to 100% of the principal amount of the Notes to be purchased, plus accrued and unpaid interest, if any, to the fundamental change purchase date.

The component parts of the convertible debentures, a compound instrument, are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangement and the definitions of a financial liability and an equity instrument. A conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instrument is an equity instrument.

At initial recognition, net proceeds of \$151.1 million from the Notes were allocated into its debt and equity components. The fair value of the debt portion was estimated at \$124.8 million using a discounted cash flow model method with an expected life of five years and a discount rate of 6.14%. This amount is recorded as a financial liability on an amortized cost basis using the effective interest method using an effective interest rate of 6.47% until extinguished upon conversion or at its maturity date.

The conversion option is classified as equity and was estimated based on the residual value of \$26.3 million. This amount is not subsequently remeasured and will remain in equity until the conversion option is exercised, in which case, the balance recognized in equity will be transferred to share capital. Where the conversion option remains unexercised at the maturity date of the convertible note, the balance will remain in equity reserves. Deferred tax liability of \$7.1 million related to taxable temporary difference arising from the equity portion of the convertible debenture was recognized in equity reserves.

Transaction costs of \$5.4 million that relate to the issuance of the convertible debentures were allocated to the liability and equity components in proportion to the allocation of the gross proceeds. Transaction costs relating to the equity component are recognized directly in equity. Transaction costs relating to the liability component are included in the carrying amount of the liability component and are amortized over the life of the convertible debentures using the effective interest method.

#### (b) Revolving Credit Facility

On May 10, 2018, the Company entered into a \$75.0 million senior secured revolving credit facility ("Revolving Credit Facility") with the Bank of Nova Scotia, Bank of Montreal and Investec Bank PLC, as lenders. The Revolving Credit Facility will mature on its third anniversary date. Interest on the drawn balance will accrue at LIBOR plus an applicable range of 2.25% to 3.5% while the undrawn portion is subject to a standby fee with an applicable range of 0.5625% to 0.875%, dependent on certain financial parameters of First Majestic. As at June 30, 2019, the applicable rates were 5.2% and 0.6875%, respectively.

These debt facilities are guaranteed by certain subsidiaries of the Company and are also secured by a first priority charge against the assets of the Company, and a first priority pledge of shares of the Company's subsidiaries.

The Revolving Credit Facility includes financial covenants, to be tested quarterly on a consolidated basis, requiring First Majestic to maintain the following: (a) a leverage ratio based on total debt to rolling four quarters adjusted EBITDA of not more than 3.00 to 1.00; (b) an interest coverage ratio, based on rolling four quarters adjusted EBITDA divided by interest payments, of not less than 4.00 to 1.00; and (c) tangible net worth of not less than \$563.5 million plus 50% of its positive earnings subsequent to June 30, 2018. The debt facilities also provide for negative covenants customary for these types of facilities and allows the Company to enter into finance leases up to \$30.0 million. As at June 30, 2019 and December 31, 2018, the Company was in compliance with these covenants.

(Tabular amounts are expressed in thousands of US dollars)

#### **20. LEASE LIABILITIES**

The Company has finance leases, operating leases and equipment financing liabilities for various mine and plant equipment, office space and land. Finance leases and equipment financing obligations require underlying assets to be pledged as security against the obligations and all of the risks and rewards incidental to ownership of the underlying asset being transferred to the Company. For operating leases, the Company controls but does not have ownership of the underlying right-of-use assets.

Lease liabilities are initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Lease liabilities are subsequently measured at amortized cost using the effective interest rate method, and adjusted for interest and lease payments.

Certain lease agreements may contain lease and non-lease components, which are generally accounted for separately. For certain equipment leases, such as vehicles, the Company has elected to account for the lease and non-lease components as a single lease component.

The movement in lease liabilities during the three months ended June 30, 2019 and year ended December 31, 2018, respectively, are comprised of the following:

	Finance Leases (a)	Operating Leases (b)	Equipment Financing (c)	Total
Balance at December 31, 2017	\$2,109	\$—	\$7,196	\$9,305
Finance costs	80	_	444	524
Repayments of principal	(1,700)	_	(1,846)	(3,546)
Payments of finance costs	(80)	_	(356)	(436)
Balance at December 31, 2018	\$409	\$—	\$5,438	\$5,847
Initial adoption of IFRS 16 (Note <u>2</u> )	_	3,682	_	3,682
Additions	_	723	_	723
Finance costs	13	209	185	407
Repayments of principal	(196)	(623)	(1,229)	(2,048)
Payments of finance costs	(13)	_	(202)	(215)
Foreign exchange loss	_	109	_	109
Balance at June 30, 2019	\$213	\$4,100	\$4,192	\$8,505
Statements of Financial Position Presentation				
Current portion of lease liabilities	\$352	<b>\$</b> —	\$2,552	\$2,904
Lease liabilities	57	_	2,886	2,943
Balance at December 31, 2018	\$409	\$—	\$5,438	\$5,847
Current portion of lease liabilities	\$213	\$1,552	\$2,537	\$4,302
Lease liabilities	_	2,548	1,655	4,203
Balance at June 30, 2019	\$213	\$4,100	\$4,192	\$8,505

#### (a) Finance Leases

From time to time, the Company purchases equipment under finance leases, with terms ranging from 24 to 48 months with interest rates ranging from 6.9% to 7.5%.

As at June 30, 2019, the net book value of property, plant and equipment includes \$0.5 million (December 31, 2018 - \$0.6 million) of equipment in property, plant and equipment pledged as security under finance leases.

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(Tabular amounts are expressed in thousands of US dollars)

#### 20. LEASE LIABILITIES (continued)

## (b) Operating Leases

Upon the adoption of IFRS 16, the Company recognized \$3.7 million in operating lease liabilities as at January 1, 2019, primarily related to certain equipment and building rental contracts, land easement contracts and service contracts that contain embedded leases for property, plant and equipment.

These operating leases have remaining lease terms of one to 10 years, some of which include options to terminate the leases within a year, with incremental borrowing rates ranging from 5.8% to 12.4%.

#### (c) Equipment Financing

During 2017, the Company entered into a \$7.9 million credit facility with repayment terms ranging from 12 to 16 equal quarterly installments in principal plus related interest. The facility bears an interest rate of LIBOR plus 4.60%. Proceeds from the equipment financing were primarily used for the purchase and rehabilitation of property, plant and equipment. The equipment financing is secured by certain equipment of the Company and is subject to various covenants, including the requirement for First Majestic to maintain a leverage ratio based on total debt to rolling four quarters adjusted EBITDA. As at June 30, 2019 and year ended December 31, 2018, the Company was in compliance with these covenants.

As at June 30, 2019, the net book value of property, plant and equipment includes \$4.2 million (December 31, 2018 - \$4.6 million) of equipment pledged as security for the equipment financing.

#### 21. SHARE CAPITAL

#### (a) Authorized and issued capital

The Company has unlimited authorized common shares with no par value. The movement in the Company's issued and outstanding capital during the period is summarized in the consolidated statements of changes in equity.

In May 2018, the Company completed an arrangement agreement to acquire all of the issued and outstanding shares of Primero by issuing 27,333,363 common shares at a price of \$6.84 (CAD\$8.80) based on the Company's quoted market price as at the acquisition date. See Note 4 for details.

In 2018, the Company filed a prospectus supplement to the short form base shelf prospectus, pursuant to which the Company may, at its discretion and from time-to-time, sell common shares of the Company for aggregate gross proceeds of up to \$50.0 million. The sale of common shares would be made through "at-the-market distributions" ("ATM"), as defined in the Canadian Securities Administrators' National Instrument 44-102 Shelf Distributions, directly on the New York Stock Exchange. During the six months ended June 30, 2019, First Majestic sold 8,039,363 common shares of the Company under the ATM program at an average price of \$6.22 per share for gross proceeds of \$50.0 million, or net proceeds of \$48.5 million after costs.

#### (b) Stock options

Under the terms of the Company's 2019 Long-Term Incentive Plan ("LTIP"), the maximum number of shares reserved for issuance under the LTIP is 8% of the issued shares on a rolling basis. Options may be exercisable over periods of up to ten years as determined by the Board of Directors of the Company and the exercise price shall not be less than the closing price of the shares on the day preceding the award date, subject to regulatory approval. All stock options granted are subject to vesting with 25% vesting on first anniversary from the date of grant, and 25% vesting each six months thereafter.

(Tabular amounts are expressed in thousands of US dollars)

## 21. SHARE CAPITAL (continued)

### (b) Stock options (continued)

The following table summarizes information about stock options outstanding as at June 30, 2019:

		<b>Options Outstand</b>	ing	Options Exercisable			
Exercise prices (CAD\$)	Number of Options	Weighted Average Exercise Price (CAD \$/Share)	Weighted Average Remaining Life (Years)	Number of Options	Weighted Average Exercise Price (CAD \$/Share)	Weighted Average Remaining Life (Years)	
4.69 - 5.00	1,245,707	4.79	1.51	1,245,707	4.79	1.51	
5.01 - 10.00	5,105,793	8.03	7.31	1,485,947	7.18	3.54	
10.01 - 15.00	3,018,102	11.03	2.71	2,454,203	11.09	2.55	
15.01 - 20.00	125,000	16.36	2.13	125,000	16.36	2.13	
20.01 - 126.01	206,913	74.26	1.70	206,913	74.26	1.70	
	9,701,515	10.07	4.95	5,517,770	11.10	2.54	

The movements in stock options issued during the six months ended June 30, 2019 and year ended December 31, 2018 are summarized as follows:

		ths Ended 0, 2019	Year Ended December 31, 2018		
	Number of Options	Weighted Average Exercise Price (CAD \$/Share)	Number of Options	Weighted Average Exercise Price (CAD \$/Share)	
Balance, beginning of the period	9,266,098	10.76	9,431,737	9.35	
Granted	2,214,180	8.22	2,552,796	15.95	
Exercised	(508,874)	5.38	(973,948)	5.28	
Cancelled or expired	(1,269,889)	13.76	(1,744,487)	13.78	
Balance, end of the period	9,701,515	10.07	9,266,098	10.76	

During the six months ended June 30, 2019, the aggregate fair value of stock options granted was \$6.8 million (December 31, 2018 - \$7.8 million), or a weighted average fair value of \$3.06 per stock option granted (December 31, 2018 - \$3.07).

The following weighted average assumptions were used in estimating the fair value of stock options granted using the Black-Scholes Option Pricing Model:

		Six Months Ended	Year Ended
Assumption	Based on	June 30, 2019	December 31, 2018
Risk-free interest rate (%)	Yield curves on Canadian government zero- coupon bonds with a remaining term equal to the stock options' expected life	2.11	1.87
Expected life (years)	Average of the expected vesting term and expiry term of the option	5.78	5.40
Expected volatility (%)	Historical and implied volatility of the precious metals mining sector	51.70	58.70
Expected dividend yield (%)	Annualized dividend rate as of the date of grant	_	_

The weighted average closing share price at date of exercise for the six months ended June 30, 2019 was CAD\$8.88 (December 31, 2018 - CAD\$8.86).

(Tabular amounts are expressed in thousands of US dollars)

#### 21. SHARE CAPITAL (continued)

#### (c) Restricted Share Units

The Company adopted the 2019 LTIP to allow the Company to grant to its directors, employees and consultants non-transferable Restricted Share Units ("RSU's") based on the value of the Company's share price at the date of grant. Unless otherwise stated, the awards typically have a graded vesting schedule over a three-year period and can be settled either in cash or equity upon vesting at the discretion of the Company. The Company intends to settle all RSU's in equity.

The associated compensation cost is recorded as share-based payments expense against equity reserves.

The following table summarizes the changes in RSU's for the six months ended June 30, 2019:

	Six Months Ended June 30, 2019		
	Number of shares		
Outstanding, beginning of the period	_	\$—	
Granted	110,000	6.42	
Settled	(100,000)	6.42	
Forfeited	_	_	
Outstanding, end of the period	10,000	\$6.42	

#### 22. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT

The Company's financial instruments and related risk management objectives, policies, exposures and sensitivity related to financial risks are summarized below.

## (a) Fair value and categories of financial instruments

Financial instruments included in the consolidated statements of financial position are measured either at fair value or amortized cost. Estimated fair values for financial instruments are designed to approximate amounts for which the instruments could be exchanged in an arm's-length transaction between knowledgeable and willing parties.

The Company uses various valuation techniques in determining the fair value of financial assets and liabilities based on the extent to which the fair value is observable. The following fair value hierarchy is used to categorize and disclose the Company's financial assets and liabilities held at fair value for which a valuation technique is used:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2: All inputs which have a significant effect on the fair value are observable, either directly or indirectly, for substantially the full contractual term.
- Level 3: Inputs which have a significant effect on the fair value are not based on observable market data.

(Tabular amounts are expressed in thousands of US dollars)

#### 22. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (continued)

#### (a) Fair value and categories of financial instruments (continued)

The table below summarizes the valuation methods used to determine the fair value of each financial instrument:

Financial Instruments Measured at Fair Value	Valuation Method				
Trade receivables (related to concentrate sales)	Receivables that are subject to provisional pricing and final price adjustment at the end of the quotational period are estimated based on observable forward price of metal per London Metal Exchange (Level 2)				
Marketable securities	Based on quoted market prices for identical assets in an				
Silver futures derivatives	active market (Level 1) as at the date of statements of financial position				
Foreign exchange derivatives					
Financial Instruments Measured at Amortized Cost	Valuation Method				
Cash and cash equivalents	Approximated carrying value due to their short-term nature				
Trade and other receivables					
Trade and other payables					
Debt facilities	Assumed to approximate carrying value as discount rate on				
	these instruments approximate the Company's credit risk.				
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The following table presents the Company's fair value hierarchy for financial assets and financial liabilities that are measured at fair value:

	June 30, 2019			Dece	ember 31, 2018	<u> </u>
		Fair value me	easurement		Fair value me	easurement
	<b>Carrying value</b>	Level 1	Level 2	Carrying value	Level 1	Level 2
Financial assets						
Trade receivables	\$2,223	<b>\$</b> —	\$2,223	\$2,559	\$—	\$2,559
Marketable securities (Note <u>14</u> )	6,396	6,396	_	6,420	6,420	_
Silver futures derivatives (Note <u>14</u> )	724	724	_	2,038	2,038	_

There were no transfers between levels 1, 2 and 3 during the six months ended June 30, 2019 and year ended December 31, 2018.

#### (b) Capital risk management

The Company's objectives when managing capital are to maintain financial flexibility to continue as a going concern while optimizing growth and maximizing returns of investments from shareholders.

The Company monitors its capital structure and, based on changes in operations and economic conditions, may adjust the structure by repurchasing shares, issuing new shares, issuing new debt or retiring existing debt. The Company prepares annual budget and quarterly forecasts to facilitate the management of its capital requirements. The annual budget is approved by the Company's Board of Directors.

(Tabular amounts are expressed in thousands of US dollars)

#### 22. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (continued)

## (b) Capital risk management

The capital of the Company consists of equity (comprising of issued capital, equity reserves and retained earnings or accumulated deficit), debt facilities, lease liabilities, net of cash and cash equivalents as follows:

	June 30, 2019	December 31, 2018
Equity	\$640,371	\$594,573
Debt facilities	152,618	149,512
Lease liabilities	8,505	5,847
Less: cash and cash equivalents	(94,539)	(57,013)
	\$706,955	\$692,919

The Company's investment policy is to invest its cash in highly liquid short-term investments with maturities of 90 days or less, selected with regards to the expected timing of expenditures from continuing operations. The Company expects that its available capital resources will be sufficient to carry out its development plans and operations for at least the next 12 months.

The Company is not subject to any externally imposed capital requirements with the exception of complying with covenants under the debt facilities (Note  $\underline{19}$ ) and lease liabilities (Note  $\underline{20}$ ). As at June 30, 2019 and December 31, 2018, the Company was in compliance with these covenants.

#### (c) Financial risk management

The Company thoroughly examines the various financial instruments and risks to which it is exposed and assesses the impact and likelihood of those risks. These risks may include credit risk, liquidity risk, currency risk, commodity price risk, and interest rate risk. Where material, these risks are reviewed and monitored by the Board of Directors.

### **Credit Risk**

Credit risk is the risk of financial loss if a customer or counterparty fails to meet its contractual obligations. The Company's credit risk relates primarily to trade receivables in the ordinary course of business, value added taxes receivable and other receivables.

As at June 30, 2019, value added taxes receivable was \$46.9 million (2018 - \$49.7 million), majority of which relates to Primero Empresa Minera, S.A. de C.V. ("PEM") due to filings in arrears when First Majestic acquired the entity. Since acquisition, the Company has accelerated its filings and reduced PEM's pre-acquisition VAT receivables to \$7.7 million. The Company continues supplying additional information requested by the Servicio de Administración Tributaria ("SAT") in response to the review process and the Company fully expects the amounts to be refunded in the future.

The Company sells and receives payment upon delivery of its silver doré and by-products primarily through two international customers. Silver-lead concentrates and related base metal by-products are sold primarily through three international customers. All of the Company's customers have good ratings and payments of receivables are scheduled, routine and fully received within 60 days of submission; therefore, the balance of trade receivables owed to the Company in the ordinary course of business is not significant.

The carrying amount of financial assets recorded in the consolidated financial statements represents the Company's maximum exposure to credit risk. With the exception to the above, the Company believes it is not exposed to significant credit risk.

(Tabular amounts are expressed in thousands of US dollars)

#### 22. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (continued)

## (c) Financial risk management (continued)

#### **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they arise. The Company has in place a planning and budgeting process to help determine the funds required to support the Company's normal operating requirements and contractual obligations.

The following table summarizes the maturities of the Company's financial liabilities as at June 30, 2019 based on the undiscounted contractual cash flows:

	Carrying Amount	Contractual Cash Flows	Less than 1 year	1 to 3 years	4 to 5 years	After 5 years
Trade and other payables	\$55,004	\$55,004	\$55,004	\$-	\$—	\$-
Debt facilities	152,618	190,818	4,359	27,025	159,434	_
Lease liabilities	8,505	9,545	4,447	3,795	1,303	_
Other liabilities	4,164	4,164	_	_	_	4,164
	\$220,291	\$259,531	\$63,810	\$30,820	\$160,737	\$4,164

At June 30, 2019, the Company had working capital of \$129.5 million (December 31, 2018 – \$108.1 million). Total available liquidity at June 30, 2019 was \$184.5 million, including \$55.0 million of undrawn revolving credit facility. The Company believes it has sufficient cash on hand, combined with cash flows from operations, to meet operating requirements as they arise for at least the next 12 months.

#### **Currency Risk**

The Company is exposed to foreign exchange risk primarily relating to financial instruments that are denominated in Canadian dollars or Mexican pesos, which would impact the Company's net earnings or loss. To manage foreign exchange risk, the Company may occasionally enter into short-term foreign currency derivatives. The foreign currency derivatives are not designated as hedging instruments for accounting purposes.

The sensitivity of the Company's net earnings or loss and comprehensive income or loss due to changes in the exchange rate between the Canadian dollar and the Mexican peso against the U.S. dollar is included in the table below:

	Cash and cash equivalents	Trade and other receivables	Value added taxes receivable	Other financial assets	Trade and other payables	Foreign exchange derivative	Net assets (liabilities) exposure	Effect of +/- 10% change in currency
Canadian dollar	\$7,030	\$47	\$-	\$2,636	(\$1,195)	\$-	\$8,518	\$852
Mexican peso	11,772	_	38,281	_	(34,717)	16,000	31,336	3,134
	\$18,802	\$47	\$38,281	\$2,636	(\$35,912)	\$16,000	\$39,854	\$3,985

(Tabular amounts are expressed in thousands of US dollars)

#### 22. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT (continued)

#### (c) Financial risk management (continued)

#### **Commodity Price Risk**

The Company is exposed to commodity price risk on silver, gold, lead and zinc, which have a direct and immediate impact on the value of its related financial instruments and net earnings. The Company's revenues are directly dependent on commodity prices that have shown volatility and are beyond the Company's control. The Company does not use derivative instruments to hedge its commodity price risk to silver.

The following table summarizes the Company's exposure to commodity price risk and their impact on net earnings:

June 30, 2019

		Effect of +/- 10% change in metal prices				
	Silver	Gold	Lead	Zinc	Total	
Metals subject to provisional price adjustments	\$128	\$ <b>—</b>	\$66	\$144	\$338	
Metals in doré and concentrates inventory	52	156	17	7	232	
	\$180	\$156	\$83	\$151	\$570	

#### **Interest Rate Risk**

The Company is exposed to interest rate risk on its short-term investments, debt facilities and lease liabilities. The Company monitors its exposure to interest rates and has not entered into any derivative contracts to manage this risk. The Company's interest bearing financial assets comprise of cash and cash equivalents which bear interest at a mixture of variable and fixed rates for pre-set periods of time.

As at June 30, 2019, the Company's exposure to interest rate risk on interest bearing liabilities is limited to its debt facilities and lease liabilities. The Company's equipment leases bear interest at fixed rates.

Based on the Company's interest rate exposure at June 30, 2019, a change of 25 basis points increase or decrease of market interest rate does not have a significant impact on net earnings or loss.

(Tabular amounts are expressed in thousands of US dollars)

## 23. SUPPLEMENTAL CASH FLOW INFORMATION

		Three Months Ended June 30,		Six Months Ended June 30,	
	Note	2019	2018	2019	2018
Adjustments to reconcile net earnings to operating cash flows before movements in working capital:					
Unrealized foreign exchange loss (gain) and other		\$805	(\$1,995)	\$131	\$1,021
Unrealized loss from marketable securities and silver futures derivatives	<u>14</u>	1,268	101	651	2,250
		\$2,073	(\$1,894)	\$782	\$3,271
Net change in non-cash working capital items:					
Decrease (increase) in trade and other receivables		\$186	\$22,012	(\$2,144)	\$23,070
Decrease (increase) in value added taxes receivable		3,000	(24,397)	12,803	(29,575)
(Increase) decrease in inventories		(1,399)	4,581	3,155	5,247
Decrease (increase) in prepaid expenses and other		704	2,322	(1,008)	(158)
(Decrease) increase in income taxes payable		(1,502)	158	(3,437)	(474)
Increase (decrease) in trade and other payables		645	(7,190)	2,511	(6,133)
		\$1,634	(\$2,514)	\$11,880	(\$8,023)
Non-cash investing and financing activities:					
Transfer of share-based payments reserve upon settlement of RSUs		\$642	\$—	\$642	\$—
Transfer of share-based payments reserve upon exercise of options		\$238	\$400	\$508	\$512



## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

FOR THE QUARTER ENDED JUNE 30, 2019

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

This Management's Discussion and Analysis of Results of Operations and Financial Condition ("MD&A") should be read in conjunction with the unaudited condensed interim consolidated financial statements of First Majestic Silver Corp. ("First Majestic" or "the Company") for the three and six months ended June 30, 2019, and the audited consolidated financial statements for the year ended December 31, 2018, which are prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). All dollar amounts are expressed in United States ("US") dollars and tabular amounts are expressed in thousands of US dollars, unless otherwise indicated. Certain amounts shown in this MD&A may not add exactly to total amounts due to rounding differences.

This MD&A contains "forward-looking statements" that are subject to risk factors set out in a cautionary note contained at the end of this MD&A. All information contained in this MD&A is current and has been approved by the Board of Directors of the Company as of August 6, 2019 unless otherwise stated.

#### **COMPANY OVERVIEW**

First Majestic is a multinational mining company headquartered in Vancouver, Canada, focused on primary silver production in México, pursuing the development of its existing mineral properties and acquiring new assets. The Company owns and operates six producing mines: the San Dimas Silver/Gold Mine, the Santa Elena Silver/Gold Mine, the La Encantada Silver Mine, the San Martin Silver Mine, the La Parrilla Silver Mine, and the Del Toro Silver Mine. The Company also owns the La Guitarra Silver Mine which is currently in care and maintenance.

First Majestic is publicly listed on the New York Stock Exchange under the symbol "AG", on the Toronto Stock Exchange under the symbol "FR" and on the Frankfurt Stock Exchange under the symbol "FMV".



#### **2019 SECOND QUARTER HIGHLIGHTS**

Key Performance Metrics	2019-Q2	2019-Q1	Change Q2 vs Q1	2018-Q2	Change Q2 vs Q2	2019-YTD	2018-YTD	Change
Operational								
Ore Processed / Tonnes Milled	736,896	812,654	(9%)	851,349	(13%)	1,549,550	1,661,124	(7%)
Silver Ounces Produced	3,193,566	3,331,388	(4%)	2,756,263	16%	6,524,954	4,923,292	33%
Silver Equivalent Ounces Produced	6,410,483	6,273,677	2%	5,137,318	25%	12,684,160	9,016,996	41%
Cash Costs per Ounce (1)	\$6.84	\$6.34	8%	\$7.59	(10%)	\$6.58	\$7.70	(15%)
All-in Sustaining Cost per Ounce (1)	\$14.76	\$12.91	14%	\$16.43	(10%)	\$13.82	\$16.25	(15%)
Total Production Cost per Tonne (1)	\$77.93	\$66.65	17%	\$61.04	28%	\$72.01	\$54.14	33%
Average Realized Silver Price per Ounce (1)	\$14.80	\$15.73	(6%)	\$16.74	(12%)	\$15.26	\$16.75	(9%)
Financial (in \$millions)								
Revenues	\$83.7	\$86.8	(4%)	\$79.7	5%	\$170.5	\$138.3	23%
Mine Operating Earnings (Loss)	\$4.2	\$10.3	(59%)	(\$2.3)	283%	\$14.5	(\$2.7)	630%
Impairment of non-current assets	\$-	\$-	0%	\$31.7	100%	\$-	\$31.7	(100%)
Net (Loss) Earnings	(\$12.0)	\$2.9	(516%)	(\$40.0)	70%	(\$9.1)	(\$45.6)	80%
Operating Cash Flows before Movements in Working Capital and Taxes	\$17.7	\$23.7	(25%)	\$14.2	25%	\$41.4	\$29.9	39%
Cash and Cash Equivalents	\$94.5	\$91.5	3%	\$109.2	(13%)	\$94.5	\$109.2	(13%)
Working Capital (1)	\$129.5	\$130.9	(1%)	\$141.4	(8%)	\$129.5	\$141.4	(8%)
Shareholders								
(Loss) Earnings per Share ("EPS") - Basic	(\$0.06)	\$0.01	(505%)	(\$0.22)	73%	(\$0.05)	(\$0.26)	82%
Adjusted EPS (1)	(\$0.02)	(\$0.01)	(79%)	(\$0.07)	73%	(\$0.03)	(\$0.13)	75%
Cash Flow per Share (1)	\$0.09	\$0.12	(27%)	\$0.08	12%	\$0.21	\$0.17	23%

<sup>(1)</sup> The Company reports non-GAAP measures which include cash costs per ounce produced, all-in sustaining cost per ounce, total production cost per tonne, average realized silver price per ounce sold, working capital, adjusted EPS and cash flow per share. These measures are widely used in the mining industry as a benchmark for performance, but do not have a standardized meaning and may differ from methods used by other companies with similar descriptions. See "Non-GAAP Measures" on pages 30 to 37 for a reconciliation of non-GAAP to GAAP measures.

Second Quarter Production Summary	San Dimas	Santa Elena	La Encantada	San Martin	La Parrilla	Del Toro	Consolidated
Ore Processed / Tonnes Milled	172,368	229,761	207,421	39,213	61,544	26,587	736,896
Silver Ounces Produced	1,603,016	596,872	489,194	224,056	202,698	77,729	3,193,566
Silver Equivalent Ounces Produced	3,641,139	1,461,345	492,957	271,450	420,712	122,879	6,410,483
Cash Costs per Ounce	\$1.64	\$4.28	\$16.57	\$16.52	\$14.13	\$27.29	\$6.84
All-in Sustaining Cost per Ounce	\$8.49	\$7.73	\$18.87	\$21.15	\$21.61	\$36.33	\$14.76
Total Production Cost per Tonne	\$142.42	\$58.88	\$38.29	\$109.51	\$75.96	\$91.89	\$77.93

# **Operational Highlights**

- Total production in the second quarter reached 6,410,483 silver equivalents ounces, representing a 2% increase compared
  to the prior quarter. Total production consisted of 3.2 million ounces of silver, 33,576 ounces of gold, 2.5 million pounds
  of lead and 1.4 million pounds of zinc. In the first half of 2019, total production reached 12.7 million silver equivalent
  ounces, or approximately 49% of the Company's guidance midpoint of producing 24.7 to 27.5 million silver equivalent
  ounces in 2019.
- Total ore processed during the quarter at the Company's mines amounted to 736,896 tonnes, representing a 9% decrease
  compared to the previous quarter. The decrease in tonnes processed compared to the prior quarter was primarily due to
  lower mine production from sub-level caving at La Encantada, a decrease in available production stopes at San Martin and
  La Parrilla, offset by higher production rates at San Dimas, Santa Elena and Del Toro.

- Consolidated silver grades in the quarter averaged 159 g/t compared to 153 g/t in the previous quarter. This 4% increase was primarily the result of higher grades at San Dimas, La Parrilla, San Martin and Del Toro. Consolidated gold grades averaged 1.48 g/t compared to 1.26 g/t in the prior quarter representing an 18% increase due to better grades from the Jessica and Victoria veins at San Dimas.
- Consolidated silver and gold recoveries averaged 85% and 96%, respectively, during the quarter. The Company successfully
  completed the installation of the high-intensity grinding ("HIG") mill at Santa Elena during the quarter. The new mill has
  a grinding capacity of 3,000 tpd and is expected to ramp up to reach design capacity during the third quarter. The Company
  expects improvements in metallurgical recoveries and lower operating costs at Santa Elena in the third quarter following
  the adoption of fine grinding technology.
- Cash cost per ounce for the quarter was \$6.84 per payable ounce of silver, an increase of 8% from \$6.34 per ounce in the first quarter of 2019. The increase in cash cost was primarily attributed to \$2.3 million in severance and retirement costs related to retirement and permanent reduction of 45 union personnels at San Dimas plus \$0.9 million in retroactive adjustments to labour costs upon reaching a new collective bargaining agreement with the union at San Dimas. Without the effect of these adjustments, cash cost per ounce would be reduced by approximately \$0.95 per ounce.
- All-in sustaining cost per ounce ("AISC") in the second quarter was \$14.76 compared to \$12.91 per ounce in the previous
  quarter. The increase in AISC was primarily attributed to a \$0.62 per ounce increase in workers participation costs and a
  \$0.82 per ounce increase in sustaining capital expenditures due to certain planned major equipment overhauls performed
  during the quarter.

#### **Financial**

- In the second quarter, the Company generated revenues of \$83.7 million, an increase of 5% compared to \$79.7 million in the second quarter of 2018 primarily due to the acquisition of the San Dimas mine in the second quarter of 2018, which resulted in a 13% increase in silver equivalent ounces sold, partially offset by a 12% decrease in average realized silver price compared to the same quarter of the prior year.
- The Company recognized mine operating earnings of \$4.2 million compared to a mine operating loss of \$2.3 million in the second quarter of 2018. The increase in mine operating earnings in the quarter was attributed to the San Dimas and Santa Elena mines, which generated mine operating earnings of \$11.0 million and \$3.2 million, respectively, offset by losses at the other units due to scaled back production at San Martin, Del Toro and La Parrilla mines.
- Net loss for the quarter was \$12.0 million (EPS of \$(0.06)) compared to a net loss of \$40.0 million (EPS of \$(0.22)) in the second quarter of 2018. Adjusted net loss for the quarter was \$3.6 million (Adjusted EPS of \$(0.02)) compared to a net loss of \$11.8 million (Adjusted EPS of (\$(0.07)) in the second quarter of 2018, after excluding non-cash and non-recurring items including deferred income tax expense, share-based payments and losses from marketable securities and silver futures derivatives (see "Adjusted EPS" on page 37).
- During the quarter, the Company recorded an income tax expense of \$4.7 million compared to an income tax recovery
  of \$9.3 million in the second quarter of 2018. The decrease in income tax recovery in the quarter was attributed primarily
  to decrease in value of tax loss carryforwards and foreign exchange impact of the strengthening Mexican peso on the
  Company's Mexican Peso denominated future income tax liability balances.
- Cash flow from operations before movements in working capital and income taxes in the quarter was \$17.7 million (\$0.09 per share) compared to \$14.2 million (\$0.08 per share) in the second quarter of 2018.
- Cash and cash equivalents at June 30, 2019 was \$94.5 million, an increase of \$3.0 million compared to the previous quarter, while working capital of \$129.5 million was consistent with the previous quarter. During the quarter, the Company completed the \$50.0 million "at-the-market" distribution program announced in December 2018 by selling a total of 8,039,363 common shares of the Company on the New York Stock Exchange for net proceeds of \$48.5 million, of which \$16.0 million was received in the second quarter.

#### 2019 SECOND HALF PRODUCTION OUTLOOK AND COST GUIDANCE UPDATE

This section provides management's production outlook and cost guidance for 2019. These are forward-looking estimates and are subject to the cautionary note regarding the risks associated with relying on forward-looking statements at the end of this MD&A. Actual results may vary based on production throughputs, grades, recoveries and changes in economic circumstances.

The Company is revising its 2019 annual guidance to reflect changes in its operational plans during the second half ("H2") of the 2019 fiscal year. In summary, the Company anticipates silver production in 2019H2 will range between 6.4 to 7.1 million ounces with total silver equivalent production (including gold, lead and zinc by-products) between 11.9 to 13.3 million silver equivalent ounces, bringing total 2019 annual production to 24.4 to 26.0 million silver equivalent ounces, representing a minor reduction of 0.9 million ounces but in line with the lower end of the previously published annual guidance of 24.7 million to 27.5 million silver equivalent ounces. As a result of these changes, the Company is anticipating an improvement in annualized cash cost of approximately \$1.00 per ounce of silver and no change to AISC per ounce.

A mine-by-mine breakdown of the 2019 H2 production guidance is included in the table below. Cash cost and all-in sustaining cost per ounce ("AISC") guidance is shown per payable silver ounce. Metal price and foreign currency assumptions for calculating by-product equivalents in 2019 H2 are: \$16.00/oz, gold: \$1,400/oz, lead: \$1.00/lb, zinc: \$1.10/lb, MXN:USD 19:1.

#### **Guidance for Second Half of 2019**

Mine	Silver Oz (M)	Silver Eqv Oz (M)	Cash Costs (\$)	AISC (\$)*
San Dimas <sup>(1)</sup>	3.2 - 3.6	6.8 - 7.6	(0.26) - 0.60	7.22 - 8.94
Santa Elena	1.2 - 1.4	2.9 - 3.2	3.90 - 5.19	7.51 - 9.21
La Encantada <sup>(2)</sup>	1.2 - 1.3	1.2 - 1.3	13.51 - 14.54	17.05 - 18.48
San Martin <sup>(3)</sup>	0.4 - 0.4	0.4 - 0.5	11.26 - 12.19	15.13 - 16.50
La Parrilla <sup>(4)</sup>	0.1 - 0.1	0.2 - 0.2	32.48 - 34.69	61.11 - 66.59
Del Toro	0.3 - 0.3	0.4 - 0.5	13.03 - 14.57	20.66 - 23.08
Consolidated	6.4 - 7.1	11.9 - 13.3	\$4.74 - \$5.76	\$12.20 - \$14.08

<sup>\*</sup>Consolidated AISC includes corporate general & administrative cost estimates and non-cash costs of \$2.37 to \$2.51 per payable silver ounce.

Details of the operational changes and their expected impacts are presented below:

- 1. Higher silver production at San Dimas primarily due to higher than expected grades from the Jessica and Victoria veins
- Lower production at La Encantada related to the ongoing challenges with the roaster's material handling system.
   During the re-engineering process, production from the roaster has been removed from 2019 guidance until the necessary modifications have been completed.
- 3. Lower production from the San Martin mine as a result of suspended operations as announced in the Company's news release on July 15, 2019. For the purpose of the guidance, the Company assumes production to resume before the end of the year.
- 4. Following an extensive review of the operation, the Company has decided to temporarily suspend operations at the La Parrilla mine towards the end of the year in order to improve the Company's operating cash flow and profit margins while focusing on an expanded drilling program in the area. In addition, the processing plant will be temporarily halted in mid-September in order to build adequate surface stockpiles to be used during the commissioning phase of the new high-recovery microbubble flotation cells. The Company has doubled the exploration budget at La Parrilla to approximately 24,000 metres to test near mine targets in an effort to develop new Resources necessary to justify preparing the mine for a potential reopening in the future, subject to a sufficient improvement in the economic situation to justify a restart. In the meantime, the Company's central Laboratory located at La Parrilla will remain fully staffed and operation. Additionally, the Company is in discussions with regional miners in order to process ores from the area as a toll treatment facility.

Pursuant to the H2 changes above, the revised 2019 annualized production guidance is as follows:

#### **Updated Guidance for Full Year of 2019**

Mine	Silver Oz (M)	Silver Eqv Oz (M)	Cash Costs (\$)	AISC (\$)*
San Dimas	6.2 - 6.6	13.5 - 14.4	0.46 - 0.95	6.67 - 7.52
Santa Elena	2.4 - 2.5	5.6 - 6.1	3.76 - 4.41	6.71 - 7.53
La Encantada	2.4 - 2.5	2.4 - 2.5	13.84 - 14.37	16.16 - 16.81
San Martin	0.9 - 0.9	1.1 - 1.2	12.54 - 12.95	16.45 - 17.04
La Parrilla	0.5 - 0.5	1.1 - 1.1	18.58 - 18.68	30.39 - 30.72
Del Toro	0.4 - 0.5	0.7 - 0.7	17.61 - 18.96	24.95 - 26.85
Consolidated	12.8 - 13.5	24.4 - 26.0	\$5.62 - \$6.18	\$12.98 - \$13.94

<sup>\*</sup>Consolidated AISC includes corporate general & administrative cost estimates and non-cash costs of \$2.16 to \$2.41 per payable silver ounce.

With continued improvements at San Dimas and throughput reduction at La Parrilla and San Martin, the Company anticipates consolidated cash costs to improve by approximately \$1.00 per ounce or 14% from the mid-point of the previous cash cost guidance of \$6.39 to \$7.37 per ounce.

The Company is projecting its 2019 consolidated AISC to be within a range of \$12.98 to \$13.94 per ounce, in line with previously published guidance of \$12.55 to \$14.23 per ounce. Excluding non-cash items, the Company anticipates its 2019 AISC to be within a range of \$12.22 to \$13.14 per payable silver ounce. An itemized AISC cost table is provided below:

All-In Sustaining Cost Calculation	FY 2019 (\$ /Ag oz)
Total Cash Costs per Payable Silver Ounce (1)	5.62 - 6.18
General and Administrative Costs	1.62 - 1.71
Sustaining Development Costs	2.58 - 2.73
Sustaining Property, Plant and Equipment Costs	1.58 - 1.67
Sustaining Exploration Costs	0.06 - 0.06
Operating lease payments	0.11 - 0.11
Profit Sharing	0.65 - 0.69
Share-based Payments (non-cash)	0.58 - 0.61
Accretion of Reclamation Costs (non-cash)	0.18 - 0.19
All-In Sustaining Costs: (WGC definition)	\$12.98 - \$13.94
All-In Sustaining Costs: (WGC excluding non-cash items)	\$12.22 - \$13.14

<sup>1.</sup> Total cash cost per payable silver ounce includes estimated royalties and 0.5% mining environmental fee of \$0.12 per ounce.

The Company has updated its annual 2019 capital budget to include the reallocation of development and exploration expenditures across its operations and investments in innovative projects. As a result, the Company plans to invest a total of \$138.2 million (consistent with previous guidance of \$137.4 million) on capital expenditures consisting of \$56.9 million of sustaining investments and \$81.3 million of expansionary investments. The Company plans to reallocate capital to higher return projects including:

- high-intensity grinding ("HIG") technology, including a third HIG mill for San Dimas, and microbubble technology;
- increasing the Santa Elena 2019 exploration budget at Ermitaño to approximately 32,700 metres, representing an 85% increase from the original 2019 budget of 17,700 metres;
- increasing the La Parrilla 2019 exploration budget to approximately 24,000 metres, representing a 98% increase from the original 2019 budget of 12,120 metres; and
- developing an underground portal into the Ermitaño ore body during Q4 2019.

The 2019 annual budget includes total capital investments of \$55.0 million on underground development, \$27.9 million towards property, plant and equipment, \$26.6 million on exploration and \$28.7 million towards automation and efficiency projects.

The Company is planning to complete a total of 58,100 metres of underground development in 2019, representing a 10% decrease compared to the original budget of 64,610. In addition, the Company is planning to complete a total of 209,000 metres of exploration drilling in 2019, representing an 11% increase compared to the original budget.

# **OVERVIEW OF OPERATING RESULTS**

# **Selected Production Results for the Past Eight Quarters**

	20:	19		201	8		201	7
PRODUCTION HIGHLIGHTS	Q2	Q1	Q4	Q3 <sup>(2)</sup>	Q2 <sup>(1)</sup>	Q1	Q4	Q3
Ore processed/tonnes milled								
San Dimas	172,368	163,264	172,641	176,884	85,765	_	_	_
Santa Elena	229,761	219,941	221,945	225,873	228,054	223,498	232,575	232,662
La Encantada	207,421	269,611	206,812	196,030	237,862	276,191	198,845	212,092
San Martin	39,213	62,148	66,924	67,926	74,431	75,374	72,503	69,113
La Parrilla	61,544	72,551	125,751	117,130	123,642	125,114	138,124	132,389
Del Toro	26,587	25,138	56,200	65,323	65,879	79,769	56,753	60,501
La Guitarra	_		_	14,891	35,715	29,829	37,885	23,896
Consolidated	736,896	812,654	850,272	864,056	851,349	809,775	736,684	730,652
Silver equivalent ounces produced		-	-	•			•	
San Dimas	3,641,139	3,172,270	3,127,871	3,225,352	1,698,382	_	_	_
Santa Elena	1,461,345	1,403,364	1,587,396	1,475,635	1,407,880	1,543,776	1,653,941	1,503,376
La Encantada	492,957	723,699	451,244	379,773	327,458	452,420	489,071	610,307
San Martin	271,450	421,091	511,911	557,746	524,843	574,838	617,879	604,686
La Parrilla	420,712	441,095	563,703	537,986	605,826	615,541	643,799	612,116
Del Toro	122,879	112,158	243,637	427,218	323,714	437,743	369,992	472,804
La Guitarra	122,079	112,130	273,037	136,605	249,214	255,359	290,654	182,986
Consolidated	6,410,483	6,273,677	6,485,761	6,740,315	5,137,318		4,065,336	3,986,274
Silver ounces produced	0,410,465	0,2/3,0//	0,465,701	0,740,313	5,157,516	3,879,678	4,005,550	3,300,274
San Dimas	1,603,016	1,404,454	1,367,028	1,445,918	808,923		_	
Santa Elena	596,872	587,195	567,754	598,693	535,015	521,784	582,789	560,054
La Encantada	489,194	720,959	449,632	378,983	325,603	449,522	486,514	609,138
San Martin	224,056	331,539	404,523	438,061	419,815	483,740	514,678	471,893
La Parrilla	202,698	219,485	312,144	330,047	360,862	337,332	401,090	424,358
Del Toro	77,729	67,757	149,734	231,350	167,591	236,478	185,695	233,015
La Guitarra				82,292	138,454	138,173	166,698	117,504
Consolidated	3,193,566	3,331,388	3,250,816	3,505,344	2,756,263	2,167,030	2,337,463	2,415,962
Cash cost per ounce	44.64	40.00	40.50	(60.40)	40.24			
San Dimas	\$1.64	\$0.93	\$0.58	(\$0.40)	\$0.24	- (04.74)	- (66.00)	(60.40)
Santa Elena	\$4.28	\$2.81	(\$1.06)	\$5.77	\$1.39	(\$4.74)	(\$6.93)	(\$0.18)
La Encantada	\$16.57	\$12.60	\$15.60	\$21.15	\$23.05	\$16.93	\$15.23	\$12.47
San Martin	\$16.52	\$11.35	\$10.40	\$9.78	\$9.68	\$8.04	\$7.55	\$7.11
La Parrilla	\$14.13	\$16.58	\$13.80	\$16.29	\$10.42	\$11.02	\$11.21	\$12.26
Del Toro	\$27.29	\$27.20	\$27.69	\$13.07	\$18.01	\$13.66	\$12.53	\$6.41
La Guitarra	\$-	\$ <del>-</del>	\$-	\$6.99	\$12.89	\$7.97	\$11.20	\$19.02
Consolidated	\$6.84	\$6.34	\$6.06	\$6.85	\$7.59	\$7.83	\$6.76	\$8.15
All-in sustaining cost per ounce								
San Dimas	\$8.49	\$5.65	\$5.35	\$6.74	\$5.41		<u> </u>	
Santa Elena	\$7.73	\$6.37	\$2.18	\$9.03	\$6.60	(\$0.17)	(\$2.01)	\$3.08
La Encantada	\$18.87	\$13.72	\$18.70	\$27.25	\$30.81	\$20.97	\$19.20	\$14.98
San Martin	\$21.15	\$15.67	\$13.60	\$13.37	\$12.49	\$9.98	\$9.73	\$10.03
La Parrilla	\$21.61	\$25.62	\$21.18	\$23.34	\$16.39	\$17.66	\$15.28	\$18.85
Del Toro	\$36.33	\$35.89	\$37.83	\$24.48	\$32.08	\$20.61	\$25.48	\$12.92
La Guitarra	\$—	\$—	\$—	\$12.30	\$18.11	\$15.76	\$17.77	\$31.55
Consolidated	\$14.76	\$12.91	\$12.83	\$15.12	\$16.43	\$16.01	\$14.13	\$15.36
Production cost per tonne								
San Dimas	\$142.42	\$122.17	\$113.66	\$105.91	\$148.91			
Santa Elena	\$58.88	\$56.53	\$54.55	\$63.15	\$55.97	\$54.31	\$47.13	\$55.65
					4	627.00	426.42	\$34.77
La Encantada	\$38.29	\$32.71	\$33.20	\$40.20	\$31.09	\$27.00	\$36.42	· ·
La Encantada San Martin	\$38.29 \$109.51	\$32.71 \$80.39	\$33.20 \$83.27	\$40.20 \$88.15	\$31.09 \$72.77	\$68.06	\$36.42	
								\$76.81
San Martin	\$109.51	\$80.39	\$83.27	\$88.15	\$72.77	\$68.06	\$73.14	\$76.81 \$50.75
San Martin La Parrilla	\$109.51 \$75.96	\$80.39 \$76.78	\$83.27 \$52.47	\$88.15 \$58.18	\$72.77 \$49.10	\$68.06 \$48.12	\$73.14 \$48.00	\$76.81 \$50.75 \$71.80 \$120.09

<sup>1)</sup> San Dimas production results in the second quarter of 2018 included 52 days from the period May 10, 2018 to June 30, 2018.

<sup>2)</sup> La Guitarra was placed on care and maintenance on August 3, 2018.

# **Operating Results – Consolidated Operations**

CONSOLIDATED	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Ore processed/tonnes milled	736,896	812,654	1,549,550	1,661,124	(9%)	(7%)
Average silver grade (g/t)	159	153	156	119	4%	31%
Average gold grade (g/t)	1.48	1.26	1.38	0.83	18%	66%
Average lead grade (%)	2.04	1.85	1.94	1.69	10%	15%
Average zinc grade (%)	1.39	1.22	1.30	0.65	14%	100%
Silver recovery (%)	85%	83%	84%	77%	2%	9%
Gold recovery (%)	96%	96%	96%	93%	0%	3%
Lead recovery (%)	62%	67%	64%	63%	(7%)	2%
Zinc recovery (%)	52%	48%	50%	58%	8%	(14%)
Production						
Silver ounces produced	3,193,566	3,331,388	6,524,954	4,923,292	(4%)	33%
Gold ounces produced	33,576	32,037	65,613	41,336	5%	59%
Pounds of lead produced	2,452,803	2,661,088	5,113,891	8,397,788	(8%)	(39%)
Pounds of zinc produced	1,398,922	1,265,438	2,664,361	2,994,459	11%	(11%)
Total production - ounces silver equivalent	6,410,483	6,273,677	12,684,160	9,016,996	2%	41%
Cost						
Cash cost per ounce	\$6.84	\$6.34	\$6.58	\$7.70	8%	(15%)
All-In sustaining costs per ounce	\$14.76	\$12.91	\$13.82	\$16.25	14%	(15%)
Total production cost per tonne	\$77.93	\$66.65	\$72.01	\$54.14	17%	33%
Underground development (m)	15,531	15,947	31,477	32,752	(3%)	(4%)
Diamond drilling (m)	54,578	37,716	92,294	118,726	45%	(22%)

#### **Production**

Total production for the quarter reached 6,410,483 silver equivalents ounces, representing a 2% increase compared to the prior quarter. Total production consisted of 3.2 million ounces of silver, 33,576 ounces of gold, 2.5 million pounds lead and 1.4 million pounds of zinc. In the first half of 2019, total production reached 12.7 million ounces, or approximately 49% of the Company's guidance midpoint of producing 24.7 to 27.5 million silver equivalent ounces in 2019.

San Dimas continues to exceed guidance due to higher than expected grades and mining rates from the Jessica and Victoria veins. At Santa Elena, the newly installed HIG mill is in its final commissioning stage and is expected to ramp up to reach design capacity of 3,000 tpd in the third quarter. The HIG mill is anticipated to improve overall metallurgical recoveries and lower energy costs compared to traditional ball milling. These two operations will continue to be a major focal point for future production growth and capital investments.

Total ore processed during the quarter at the Company's mines amounted to 736,896 tonnes, representing a 9% decrease compared to the previous quarter. The decrease in tonnes processed compared to the prior quarter was primarily due to lower mine production from sub-level caving at La Encantada, a decrease in available production stopes at San Martin and La Parrilla, offset by higher production rates at San Dimas, Santa Elena and Del Toro.

Consolidated silver grades in the quarter averaged 159 g/t compared to 153 g/t in the previous quarter. The 4% increase was primarily the result of higher grades at San Dimas, La Parrilla, San Martin and Del Toro. Consolidated gold grades averaged 1.48 g/t compared to 1.26 g/t in the prior quarter representing a 18% increase due to better grades from the Jessica and Victoria veins at San Dimas.

#### Cash Cost and All-In Sustaining Cost per Ounce

Cash cost per ounce for the quarter was \$6.84 per payable ounce of silver, an increase of 8% from \$6.34 per ounce in the first quarter of 2019. The increase in cash cost was primarily attributed to \$2.3 million in severance and retirement costs related to retirement and permanent reduction of 45 union personnels at San Dimas plus \$0.9 million in retroactive adjustments to labour costs upon reaching a new collective bargaining agreement with the union at San Dimas. Without the effect of these adjustments, cash cost per ounce would be reduced by approximately \$0.95 per ounce.

All-in sustaining cost per ounce ("AISC") in the second quarter was \$14.76 compared to \$12.91 per ounce in the previous quarter. The increase in AISC was primarily attributed to a \$0.62 per ounce increase in workers participation costs and a \$0.82 per ounce increase in sustaining capital expenditures due to certain planned major equipment overhauls performed during the quarter.

#### **Development and Exploration**

During the second quarter, the Company completed 15,531 metres of underground development, representing a small decrease compared to the previous quarter.

The Company also completed a total of 54,578 metres of diamond drilling, an increase of 45% compared to the previous quarter. The updated 2019 drilling program consist of approximately 8,300 metres of sustaining diamond drilling to support mining activities at the six operating mines; approximately 168,000 metres of expansionary diamond drilling intended to improve confidence and increase Mineral Resources with a focus on the Santa Elena Main Vein and the Central Block at San Dimas; 32,700 metres to infill and expand Mineral Resources at Ermitaño; and approximately 8,400 metres intended to test greenfield targets at Santa Elena and Del Toro.

# San Dimas Silver/Gold Mine, Durango, México

The San Dimas Silver/Gold Mine is located approximately 130 km northwest of Durango, Durango State, Mexico and contains 71,868 hectares of mining claims located in the states of Durango and Sinaloa, Mexico. San Dimas is one of the country's most prominent silver mines as well as the largest producing underground mine in the state of Durango, with over 250 years of operating history. First Majestic acquired the San Dimas mine in May 2018 with the acquisition of Primero Mining Corp. The San Dimas operating plan involves processing ore from an underground mine with a 2,500 tpd capacity milling operation. The mine is accessible via a 40 minute flight from Durango airport to the airstrip in the town of Tayoltita. The Company owns 100% of the San Dimas mine.

San Dimas	2019-Q2	2019-Q1	2019-YTD	2018-YTD <sup>(1)</sup>	Change Q2 vs Q1	Change '19 vs '18
Total ore processed/tonnes milled	172,368	163,264	335,632	85,765	6%	291%
Average silver grade (g/t)	312	287	300	307	9%	(2%)
Average gold grade (g/t)	4.32	4.18	4.25	4.25	3%	0%
Silver recovery (%)	93%	93%	93%	96%	0%	(3%)
Gold recovery (%)	96%	96%	96%	97%	0%	(1%)
Production						
Silver ounces produced	1,603,016	1,404,454	3,007,470	808,923	14%	272%
Gold ounces produced	23,082	21,095	44,177	11,348	9%	289%
Total production - ounces silver equivalent	3,641,139	3,172,270	6,813,409	1,698,382	15%	301%
Cost						
Cash cost per ounce	\$1.64	\$0.93	\$1.31	\$0.24	76%	446%
All-In sustaining costs per ounce	\$8.49	\$5.65	\$7.17	\$5.41	50%	33%
Total production cost per tonne	\$142.42	\$122.17	\$132.58	\$148.91	17%	(11%)
Underground development (m)	6,254	5,669	11,924	2,481	10%	381%
Diamond drilling (m)	16,683	16,191	32,874	10,522	3%	212%

<sup>1)</sup> San Dimas production results in 2018 included 52 days from the period May 10, 2018 to June 30, 2018.

During the second quarter, the San Dimas mine produced 1,603,016 ounces of silver and 23,082 ounces of gold for a total production of 3,641,139 silver equivalent ounces, reflecting a 15% increase compared to the prior quarter.

During the quarter, the mill processed a total of 172,368 tonnes with average silver and gold grades of 312 g/t and 4.32 g/t, respectively. Silver and gold grades improved 9% and 3%, respectively, compared to the prior quarter due to better than expected grades from the Jessica and Victoria veins.

Silver and gold recoveries averaged 93% and 96%, respectively, during the quarter which were consistent with the prior quarter.

In the second quarter, cash cost and AISC per ounce were \$1.64 and \$8.49 per ounce, respectively, compared to \$0.93 and \$5.65 per ounce in the prior quarter. The increase in cash cost was primarily attributed to \$2.3 million in severance and retirement costs related to retirement and permanent reduction of 45 union personnels at San Dimas plus \$0.9 million in retroactive adjustments to labour costs upon reaching a new collective bargaining agreement with the union. Without the effect of these adjustments, cash cost per ounce would have been reduced by \$2.00 per ounce. Cash costs in the quarter was also affected by a slight increase in energy costs as more electricity was drawn from the national power grid as less energy was available from the hydroelectric dam prior to the return of the rainy season in July. The increase in AISC was due to \$1.12 per ounce increase in workers participation costs.

With the acquisition of Primero, First Majestic renegotiated San Dimas' streaming agreement with Wheaton Precious Metals International Ltd. ("WPM"), which is entitled to receive 25% of the gold equivalent production (based on a fixed exchange ratio of 70 silver ounces to 1 gold ounce) from San Dimas in exchange for ongoing payments equal to the lesser of \$600 (subject to a 1% annual inflation adjustment) and the prevailing market price for each gold ounce delivered, with provisions to adjust the gold to silver ratio if the average gold to silver ratio moves above 90:1 or below 50:1, respectively, for a period of six months. The new stream agreement enables the operation to generate sufficient cash flows and First Majestic to deploy capital towards

exploration and underground development in areas of the mine that were previously deemed uneconomic. During the three months ended June 30, 2019, the Company delivered 21,795 ounces of gold to WPM at \$603 per ounce under the New Stream.

A total of 6,254 metres of underground development was completed in the second quarter, an increase of 10% compared to the prior quarter while diamond drilling increased 3% to 16,683 metres from 16,191 metres in the prior quarter. Six underground rigs were active during the quarter, completing 66 in-fill and step-out holes at the Santa Jessica, Santa Regina, Santa Gertrudis, San Jose and Victoria veins.

# Santa Elena Silver/Gold Mine, Sonora, México

The Santa Elena Silver/Gold Mine is located approximately 150 kilometres northeast of the city of Hermosillo, Sonora, Mexico and owns mining concessions over a total of 102,172 hectares. The operating plan for Santa Elena involves the processing of ore in a 3,000 tpd cyanidation circuit from a combination of underground reserves and spent ore from the previous heap leach pad. The Company owns 100% of the Santa Elena mine.

SANTA ELENA	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Total ore processed/tonnes milled	229,761	219,941	449,702	451,553	4%	0%
Underground tonnes						
Tonnes milled	142,831	136,984	279,815	253,028	4%	11%
Average silver grade (g/t)	123	121	122	122	2%	0%
Average gold grade (g/t)	1.89	1.87	1.88	2.60	1%	(28%)
Heap leach tonnes						
Tonnes milled	86,930	82,957	169,888	198,525	5%	(14%)
Average silver grade (g/t)	38	47	43	34	(19%)	26%
Average gold grade (g/t)	0.64	0.78	0.71	0.64	(18%)	11%
Silver recovery (%)	89%	89%	89%	87%	0%	2%
Gold recovery (%)	94%	95%	94%	95%	(1%)	(1%)
Production						
Silver ounces produced	596,872	587,195	1,184,067	1,056,799	2%	12%
Gold ounces produced	9,839	9,735	19,574	23,927	1%	(18%)
Total production - ounces silver equivalent	1,461,345	1,403,364	2,864,710	2,951,656	4%	(3%)
Cost						
Cash cost per ounce	\$4.28	\$2.81	\$3.56	(\$1.64)	52%	(317%)
All-In sustaining costs per ounce	\$7.73	\$6.37	\$7.05	\$3.25	21%	117%
Total production cost per tonne	\$58.88	\$56.53	\$57.73	\$55.15	4%	5%
Underground development (m)	2,069	2,277	4,347	5,956	(9%)	(27%)
Diamond drilling (m)	16,465	11,291	27,756	17,814	46%	56%

During the second quarter, Santa Elena produced 596,872 ounces of silver and 9,839 ounces of gold for a total production of 1,461,345 silver equivalent ounces, reflecting an increase of 4% compared to the prior quarter.

The mill processed a total of 229,761 tonnes during the quarter, consisting of 142,831 tonnes of underground ore and 86,930 tonnes from the above ground heap leach pad. Silver and gold grades from underground ore averaged 123 g/t and 1.89 g/t, respectively. Silver and gold grades from the above ground heap leach pad averaged 38 g/t and 0.64 g/t, respectively.

Silver and gold recoveries averaged 89% and 94%, respectively, during the quarter which were consistent with the previous quarter.

Cash cost in the second quarter was \$4.28 per ounce, compared to \$2.81 per ounce in the previous quarter. AISC in the second quarter increased to \$7.73 per ounce compared to \$6.37 per ounce in the previous quarter. The increase in cash cost and AISC were primarily attributed to \$0.6 million decrease in available Mexican government diesel tax credits recognized compared to the previous quarter.

In May, the Company received a positive Unified Technical Document ("DTU") permit for the Ermitaño project. Project design and conceptual mine planning is currently underway. Development activities are expected to begin in the fourth quarter of 2019 with portal excavation for underground access. In addition, the Company has increased its 2019 exploration budget at Ermitaño to approximately 32,700 metres, representing an 85% increase from the original 2019 budget of 17,700 metres, with the goal of accelerating development of the Ermitaño project and increasing the confidence level and adding new Resources by testing targets at depth.

The installation of the new 3,000 tpd HIG mill was successfully completed in May and has since passed all cold and hot commissioning tests. The mill is expected to reach full capacity in the third quarter of 2019.

In the second quarter, a total of 2,069 metres of underground development was completed compared to 2,277 metres in the previous quarter, while a total of 16,465 metres of diamond drilling was completed compared with 11,291 metres drilled in the previous quarter. During the quarter, three surface rigs drilled 20 in-fill and step-out holes at Ermitaño and two underground rigs drilled 21 step-out holes at the Santa Elena Main, America, and Alejandra veins.

In July 2019, the Company acquired an additional 400 hectares of strategic concessions in the Sonora State known as El Capulin for \$0.2 million.

The Santa Elena mine has a gold streaming agreement with Sandstorm Gold Ltd. ("Sandstorm"), which requires the mine to sell 20% of its gold production from the leach pad and a designated area of its underground operations over the life of mine to Sandstorm. The selling price to Sandstorm is currently the lesser of \$450 per ounce (subject to a 1% annual inflation increase every April) and the prevailing market price. During the quarter ended June 30, 2019 the Company delivered 2,414 ounces of gold to Sandstorm at an average price of \$459 per ounce.

#### La Encantada Silver Mine, Coahuila, México

The La Encantada Silver Mine is an underground mine located in the northern México State of Coahuila, 708 kilometres northeast of Torreon. La Encantada has 4,076 hectares of mineral concessions and surface land ownership of 1,343 hectares. La Encantada also has a 4,000 tpd cyanidation plant, a village with 180 houses as well as administrative offices, laboratory, general store, hospital, airstrip and all infrastructure required for such an operation. The mine is accessible via a two hour flight from Durango, Durango State to the mine's private airstrip, or via a mostly-paved road from the closest city, Muzquiz, which is 225 kilometres away. The Company owns 100% of the La Encantada Silver Mine.

LA ENCANTADA	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Ore processed/tonnes milled	207,421	269,611	477,032	514,053	(23%)	(7%)
Average silver grade (g/t)	110	126	119	84	(13%)	42%
Silver recovery (%)	66%	66%	66%	56%	0%	18%
Production						
Silver ounces produced	489,194	720,959	1,210,153	775,125	(32%)	56%
Gold ounces produced	43	33	76	60	30%	27%
Total production - ounces silver equivalent	492,957	723,699	1,216,656	779,878	(32%)	56%
Cost						
Cash cost per ounce	\$16.57	\$12.60	\$14.21	\$19.50	32%	(27%)
All-In sustaining costs per ounce	\$18.87	\$13.72	\$15.80	\$25.11	38%	(37%)
Total production cost per tonne	\$38.29	\$32.71	\$35.13	\$28.89	17%	22%
Underground development (m)	1,300	1,426	2,725	3,162	(9%)	(14%)
Diamond drilling (m)	5,371	2,279	7,650	11,593	136%	(34%)

Total production for the second quarter was 492,957 silver equivalent ounces, representing a 32% decrease from the previous quarter, primarily due to a 23% decrease in tonnes milled and a 13% decrease in silver head grades. The decrease in throughput was attributed to delays in development of the San Javier and La Prieta sub-level caving areas, which have since been completed and production from these areas is expected to increase in the third quarter.

Silver grades and recoveries during the quarter averaged 110 g/t and 66%, respectively. The decrease in silver grade was primarily due to lower head grades from the newly developed La Prieta area, which is expected to improve in the third quarter as operation enters higher grade areas.

Cash cost per ounce for the quarter was \$16.57 per ounce, an increase of 32% compared to \$12.60 per ounce in the previous quarter and AISC per ounce was \$18.87 compared to \$13.72 in the previous quarter. The increase in cash cost and AISC per ounce was primarily attributed to the 32% decrease in silver production.

A total of 1,300 metres of underground development was completed in the second quarter compared to 1,426 metres in the prior quarter.

A total of 5,371 metres of underground drilling was completed in the second quarter compared to 2,279 metres in the previous quarter. Two underground rigs were active during the quarter and completed 16 step-out holes at the Conejo, San Francisco and Los Angeles veins.

Due to ongoing challenges with the roaster's material handling systems, the Company has contracted an external consulting and project engineering firm, to recommend design improvements to resolve the material handling issues which a final report with recommendations is expected to be delivered in the third quarter. During this redesign process, production from the roaster will be suspended until the necessary modifications have been completed.

#### San Martin Silver Mine, Jalisco, México

The San Martin Silver Mine is an underground mine located near the town of San Martin de Bolaños in the Bolaños River valley, in the northern portion of the State of Jalisco, México. San Martin has 33 contiguous mining concessions in the San Martin de Bolaños mining district covering mineral rights for 37,560 hectares, including the application to acquire a new mining concession covering 24,723 hectares. In addition, the mine owns 160 hectares of surface land where the processing plant, camp, office facilities, maintenance shops, and tailings dams are located, and an additional 640 hectares of surface rights. The 1,300 tpd mill and processing plant consists of crushing, grinding and conventional cyanidation by agitation in tanks and a Merrill-Crowe doré production system. The mine can be accessed via small plane, 150 kilometres from Durango, or 250 kilometres by paved road north of Guadalajara, Jalisco. The San Martin Silver Mine is 100% owned by the Company.

SAN MARTIN	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Ore processed/tonnes milled	39,213	62,148	101,362	149,806	(37%)	(32%)
Average silver grade (g/t)	197	187	191	218	5%	(12%)
Average gold grade (g/t)	0.46	0.60	0.53	0.58	(23%)	(9%)
Silver recovery (%)	90%	89%	89%	86%	1%	3%
Gold recovery (%)	93%	93%	93%	89%	0%	4%
Production						
Silver ounces produced	224,056	331,539	555,595	903,555	(32%)	(39%)
Gold ounces produced	543	1,069	1,611	2,480	(49%)	(35%)
Total production - ounces silver equivalent	271,450	421,091	692,541	1,099,681	(36%)	(37%)
Cost						
Cash cost per ounce	\$16.52	\$11.35	\$13.43	\$8.81	46%	52%
All-In sustaining costs per ounce	\$21.15	\$15.67	\$17.88	\$11.15	35%	60%
Total production cost per tonne	\$109.51	\$80.39	\$91.65	\$70.40	36%	30%
Underground development (m)	2,783	3,091	5,874	5,923	(10%)	(1%)
Diamond drilling (m)	7,754	4,863	12,617	14,709	59%	(14%)

During the quarter, San Martin produced 224,056 silver ounces and 543 ounces of gold for a total production of 271,450 silver equivalent ounces, a 36% decrease compared to the prior quarter. The decrease in production was primarily attributed to a 37% decrease in tonnes milled due to limited production stopes which were impacted by labour disruptions.

Silver grades and recoveries averaged 197 g/t and 90%, respectively, during the quarter while gold grades and recoveries averaged 0.46 g/t and 93%, respectively.

In the second quarter, cash cost per ounce increased by 46% to \$16.52 compared to \$11.35 in the previous quarter. During the quarter, AISC was \$21.15 compared to \$15.67 in the first quarter. The increase in cash cost and AISC per ounce were due to decreases in mill throughput and the resulting 36% decrease in silver equivalent production.

In the second quarter, a total of 2,783 metres of underground development was completed compared to 3,091 metres in the previous quarter and a total of 7,754 metres of diamond drilling was completed compared with 4,863 metres drilled in the previous quarter. During the quarter, three rigs were on site and drilled 26 holes in the Rosario, Hedionda, Zuloaga and Intermedia veins.

Subsequent to quarter end, the Company temporarily suspended all underground mining and processing activities at the San Martin operation due to a growing insecurity in the area creating safety concerns for our workforce. The Company is working with Mexican authorities to resolve the situation in anticipation of restarting the operation, although it is not known when that might occur. Furthermore, the Company does not expect the suspension at San Martin to have a material impact on its 2019 annual consolidated guidance.

#### La Parrilla Silver Mine, Durango, México

The La Parrilla Silver Mine, located approximately 65 kilometres southeast of the city of Durango in Durango State, México, is a complex of producing underground operations consisting of the Rosarios, La Blanca and San Marcos mines which are interconnected through underground workings, and the Vacas and Quebradillas mines which are connected via above-ground gravel roads. The total mining concessions consist of 69,478 hectares. The Company owns 60 hectares, and leases an additional 107 hectares of surface rights, for a total of 167 hectares of surface rights. La Parrilla includes a 2,000 tpd sequential processing plant which was recently reconfigured to move to cyanidation subsequent to flotation to process the tails of flotation consisting of a 1,000 tpd cyanidation circuit and a 1,000 tpd flotation circuit, an ISO certified central laboratory, buildings, offices and associated infrastructure. The Company owns 100% of the La Parrilla Silver Mine.

LA PARRILLA	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Total ore processed/tonnes milled	61,544	72,551	134,097	248,756	(15%)	(46%)
Average silver grade (g/t)	147	119	132	118	24%	12%
Average lead grade (%)	2.12	1.76	1.92	1.35	20%	42%
Average zinc grade (%)	1.99	1.64	1.80	1.58	21%	14%
Silver recovery (%)	70%	79%	74%	78%	(11%)	(5%)
Lead recovery (%)	59%	69%	64%	75%	(14%)	(15%)
Zinc recovery (%)	52%	48%	50%	58%	8%	(14%)
Production						
Silver ounces produced	202,698	219,485	422,183	698,193	(8%)	(40%)
Gold ounces produced	42	82	123	482	(49%)	(74%)
Pounds of lead produced	1,708,152	1,946,096	3,654,249	3,260,200	(12%)	12%
Pounds of zinc produced	1,398,922	1,265,438	2,664,361	2,994,459	11%	(11%)
Total production - ounces silver equivalent	420,712	441,095	861,807	1,221,367	(5%)	(29%)
Cost						
Cash cost per ounce	\$14.13	\$16.58	\$15.41	\$10.71	(15%)	44%
All-In sustaining costs per ounce	\$21.61	\$25.62	\$23.70	\$17.00	(16%)	39%
Total production cost per tonne	\$75.96	\$76.78	\$76.40	\$48.61	(1%)	57%
Underground development (m)	2,154	2,452	4,605	6,015	(12%)	(23%)
Diamond drilling (m)	5,112	2,100	7,212	18,801	143%	(62%)

In the second quarter, total production from the La Parrilla mine was 420,712 silver equivalent ounces, a decrease of 5% compared to 441,095 equivalent ounces of silver in the previous guarter.

During the quarter, the flotation circuit processed 61,544 tonnes with an average silver grade of 147 g/t and a 70% recovery compared to 119 g/t and 79% recovery in the previous quarter. The decrease in silver recovery was primarily due to metallurgical issues with higher lead oxide contents from the ore extracted from the San Marcos and the Quebradillas mines. The lead circuit processed ore with an average lead grade of 2.1% with recoveries of 59% for a total lead production of 1,708,152 pounds, representing a 12% decrease compared to the previous quarter. The zinc circuit processed an average zinc grade of 2.0% with recoveries of 52% for a total zinc production of 1,398,922 pounds, representing a 11% increase compared to the previous quarter.

Cash cost in the second quarter was \$14.13 per ounce, a decrease of 15% compared to \$16.58 per ounce in the previous quarter. AISC per ounce in the quarter was \$21.61 compared to \$25.62 in the previous quarter. The decreases in cash cost and AISC per ounce compared to the previous quarter were primarily attributed to severance payments of \$0.2 million in the previous quarter as well as lower energy costs from lower utilization of the cyanidation circuit but were offset by higher grades.

The high recovery microbubble project advanced in the second quarter with the installation of the four microcell columns, the electrical power distribution system and a vibratory screen. At the end of June, approximately 75% of the project had been completed.

A total of 2,154 metres of underground development and 5,112 metres of exploration drilling was completed in the quarter compared to 2,452 metres of development and 2,100 metres of diamond drilling in the prior quarter. Two underground rigs and one surface rig were active during the quarter completing 23 in-fill and step-out underground holes focusing on the San Nicolas vein at the Quebradillas mine and one surface hole on the Cerro Santiago target.

The Company is also reviewing toll milling opportunities from third party suppliers as well as evaluating methods to produce a new bulk concentrate at Del Toro to be shipped to La Parrilla and further processed through the microbubble flotation cells to create separate concentrates of lead and zinc from Del Toro.

#### Del Toro Silver Mine, Zacatecas, México

The Del Toro Silver Mine is located 60 kilometres to the southeast of the Company's La Parrilla mine and consists of 2,130 hectares of mining concessions and 219 hectares of surface rights. The Del Toro operation represents the consolidation of three historical silver mines, the Perseverancia, San Juan and Dolores mines, which are approximately one and three kilometres apart, respectively. Del Toro includes a 2,000 tpd flotation circuit and a 2,000 tpd cyanidation circuit which is currently in care and maintenance. First Majestic owns 100% of the Del Toro Silver Mine.

<b>DEL TORO</b>	2019-Q2	2019-Q1	2019-YTD	2018-YTD	Change Q2 vs Q1	Change '19 vs '18
Ore processed/tonnes milled	26,587	25,138	51,725	145,648	6%	(64%)
Average silver grade (g/t)	117	114	115	126	3%	(9%)
Average lead grade (%)	1.87	2.12	2.0	2.8	(12%)	(29%)
Silver recovery (%)	78%	74%	76%	69%	5%	10%
Lead recovery (%)	68%	61%	64%	57%	11%	12%
Production						
Silver ounces produced	77,729	67,757	145,486	404,070	15%	(64%)
Pounds of lead produced	744,651	714,992	1,459,642	5,137,588	4%	(72%)
Total production - ounces silver equivalent	122,879	112,158	235,037	761,458	10%	(69%)
Cost						
Cash cost per ounce	\$27.29	\$27.20	\$27.25	\$15.47	0%	76%
All-In sustaining costs per ounce	\$36.33	\$35.89	\$36.13	\$25.37	1%	42%
Total production cost per tonne	\$91.89	\$95.06	\$93.42	\$63.14	(3%)	48%
Underground development (m)	970	1,032	2,003	5,880	(6%)	(66%)
Diamond drilling (m)	3,192	993	4,185	14,969	221%	(72%)

During the second quarter, the Del Toro mine produced 77,729 ounces of silver and 744,651 pounds of lead for a total of 122,879 silver equivalent ounces, a 10% increase compared to 112,158 ounces produced in the previous quarter due to a 6% increase in tonnes milled and a 5% increase in silver recoveries.

The Company has intentionally throttled back production levels to provide additional time to fully assess a plan to create a bulk concentrate from the Cuerpo 3 area for secondary separation of lead and zinc using La Parrilla's microbubble technologies.

Silver grades and recoveries during the quarter averaged 117 g/t and 78%, respectively. Lead grades and recoveries averaged 1.87% and 68%, respectively, producing a total of 0.7 million pounds of lead representing a 4% increase compared to the previous quarter. The increase in recovery is the result of improvement in stockpile management and blending practices.

Cash cost and AISC per ounce for the quarter were \$27.29 and \$36.33, respectively, comparable to \$27.20 and \$35.89, respectively per ounce in the previous quarter.

In the second quarter, a total of 970 metres of development were completed compared to 1,032 metres in the first quarter. Total exploration metres drilled in the quarter amounted to 3,192 metres compared to 993 metres of drilling in the previous quarter. One underground rig was active during the quarter and completed 15 holes in the Delores, San Juan and Perseverancia systems veins.

#### La Guitarra Silver Mine, México State, México

The La Guitarra Silver Mine is located in the Temascaltepec Mining District in the State of México, México, approximately 130 kilometres southwest from México City. The La Guitarra mine covers 39,714 hectares of mining claims and has a 500 tpd flotation processing plant, buildings and related infrastructure. The Company owns 100% of the La Guitarra Silver Mine.

The La Guitarra milling and mining operations were placed under care and maintenance effective August 3, 2018 and the Company is currently reviewing strategic options including the potential sale of the operation. The Company will continue with current permitting activities and remediation programs to prepare the operation for a potential reopening in the future, subject to sufficient improvement in the economic situation to justify a restart of the operation. Ongoing care and maintenance activities include pumping and de-watering of the underground mine, preparation for closure of the tailings dam and water treatment.

#### **OVERVIEW OF FINANCIAL PERFORMANCE**

For the quarters ended June 30, 2019 and 2018 (in thousands of dollars, except for per share amounts):

	Second Quarter 2019	Second Quarter 2018	Variance %
Revenues	\$83,669	\$79,687	<b>5</b> % (1)
Mine operating costs			. ,
Cost of sales	62,772	59,285	6 % (2)
Depletion, depreciation and amortization	16,691	22,706	(26)% (3)
	79,463	81,991	(3)%
Mine operating earnings (loss)	4,206	(2,304)	<b>(283)</b> % (4)
General and administrative expenses	5,966	5,201	15 % (5)
Share-based payments	2,017	2,247	(10)%
Mine care and maintenance costs	394	_	100 %
Impairment of non-current assets	_	31,660	(100)% (6)
Acquisition costs	_	4,877	(100)% (7)
Foreign exchange (gain) loss	(748)	285	(362)%
Operating loss	(3,423)	(46,574)	(93)%
Investment and other (loss) income	(87)	1,038	(108)% (8)
Finance costs	(3,742)	(3,799)	(2)%
Loss before income taxes	(7,252)	(49,335)	(85)%
Current income tax expense	500	1,680	(70)%
Deferred income tax expense (recovery)	4,215	(10,982)	(138)%
Income tax expense (recovery)	4,715	(9,302)	(151)% (9)
Net Loss for the period	(\$11,967)	(\$40,033)	<b>(70)%</b> (10
Loss per share (basic and diluted)	(\$0.06)	(\$0.22)	<b>(73)%</b> (10

- 1. Revenues in the quarter increased 5% compared to the same quarter of the previous year primarily attributed to:
  - a 13% increase in silver equivalent ounces sold compared to the second quarter of 2018 which contributed to an
    increase of \$10.7 million in revenues. The increase was primarily attributed to a full quarter of production from the
    San Dimas mine, compared to 64 days in the second quarter of 2018 upon its acquisition on May 10, 2018; and
  - smelting and refining costs decreased from \$2.0 million (\$0.75 per ounce) to \$1.4 million (\$0.43 per ounce). The
    savings in smelting and refining costs per ounce were primarily attributed to a higher volume of doré production at
    San Dimas, as well as lower smelting and refining rates renegotiated in July 2018;

Partially offset by:

- a 12% decrease in average realized silver price of \$14.80 per ounce compared to \$16.74 per ounce in the same quarter
  of the prior year, which resulted in a decrease in revenues of \$12.0 million.
- Cost of sales in the quarter increased 6% or \$3.5 million compared to the same quarter of the previous year as a result of the following factors:
  - \$9.5 million increase in cost of sales as a result of full quarter of operations from **addition of the San Dimas mine**, compared to 62 operating days in the second quarter of 2018;

Partially offset by:

- a \$3.1 million reduction in cost of sales pursuant to the La Guitarra mine being placed on care and maintenance
  effective August 3, 2018;
- a \$2.3 million reduction in cost of sales at the **Del Toro mine** as a result of management's decision to reduce throughput in order to give the Company time to drill, develop additional resources and re-engineer the mine plan through 2019.
- 3. **Depletion, depreciation and amortization** in the quarter decreased \$6.0 million or 26% compared to the same quarter of the previous year primarily as a result of:
  - a combined \$6.7 million reduction at the *Del Toro and La Parrilla mines* primarily attributed to impairment recognized
    in the fourth quarter of 2018; and
  - a \$2.3 million reduction at the La Guitarra mine pursuant to the mine being placed on care and maintenance effective August 3, 2018;

Partially offset by:

- a \$2.7 million increase at the San Dimas mine as a result of full quarter of operations.
- 4. **Mine operating earnings** during the quarter increased by \$6.5 million to a mine operating earnings of \$4.2 million compared to a loss of \$2.3 million in the second quarter of 2018. During the quarter, the San Dimas mine and the Santa Elena mine generated mine operating earnings of \$11.0 million and \$3.2 million, respectively, offset by losses at La Encantada, San Martin and due to scaled back production at Del Toro and La Parrilla mines.
- 5. **General and administrative expenses** increased by \$0.8 million or 15% during the quarter compared to the same quarter of 2018, primarily attributed to legal costs associated with the Republic Metals Chapter 11 bankruptcy, Primero APA litigation and regulatory filings.
- 6. As a result of management's decision to place the La Guitarra Silver Mine on care and maintenance in the second quarter of 2018, the Company assessed the recoverable value of the mine and concluded that its carrying value had an estimated recoverable value below its carrying value. Consequently, the Company recognized an **impairment loss** of \$31.7 million during the second quarter of 2018.
- 7. In the second quarter of 2018, the Company recognized **acquisition costs** of \$4.9 million relates to due diligence costs and closing fees incurred in connection with the acquisition of Primero Mining Corp. which closed on May 10, 2018.
- 8. **Investment and other income** in the quarter decreased \$1.1 million compared to the same quarter of the prior year, primarily related to unrealized mark-to-market adjustment loss on investment in marketable securities of \$1.3 million in the current quarter compared to a realized loss of \$0.1 million in the same quarter of the prior year.
- 9. During the quarter, the Company recorded an **income tax expense** of \$4.7 million compared to an income tax recovery of \$9.3 million in the second quarter of 2018. The decrease in income tax recovery in the quarter was attributed primarily to decrease in value of tax loss carryforwards and foreign exchange impact of the strengthening Mexican peso on the Company's Mexican Peso denominated future income tax liability balances.
- 10. As a result of the foregoing, **net loss** for the quarter was \$12.0 million (EPS of \$0.06) compared to net loss of \$40.0 million (EPS of (\$0.22)) in the same quarter of the prior year.

# For the year to date period ended June 30, 2019 and 2018 (in thousands of dollars, except for per share amounts):

	Year to date	Year to date	Variance %
	2019	2018	'19 vs '18
Revenues	\$170,479	\$138,280	<b>23</b> % (1)
Mine operating costs			
Cost of sales	122,119	98,966	23 % (2)
Depletion, depreciation and amortization	33,901	42,041	(19)% (3)
	156,020	141,007	11 %
Mine operating earnings (loss)	14,459	(2,727)	<b>630</b> % (4)
General and administrative	12,466	10,069	24 % (5)
Share-based payments	4,092	4,763	(14)%
Impairment of non-current assets	_	31,660	(100)% (6)
Acquisition costs	_	4,877	(100)% (7)
Mine care and maintenance costs	1,202	_	100 % (8)
Foreign exchange (gain) loss	(3,117)	2,581	(221)% (9)
Operating loss	(184)	(56,677)	(100)%
Investment and other income (loss)	1,931	(421)	559 % (10)
Finance costs	(7,447)	(6,258)	19 %
Loss before income taxes	(5,700)	(63,356)	(91)%
Current income tax expense	3,964	2,374	67 %
Deferred income tax recovery	(577)	(20,105)	(97)%
Income tax expense (recovery)	3,387	(17,731)	119 % (11)
Net loss for the year	(\$9,087)	(\$45,625)	(80)% (12)
Loss per share (basic and diluted)	(\$0.05)	(\$0.26)	<b>(83)%</b> (12)

- 1. **Revenues** in the six months ended June 30, 2019 increased by 23% compared to the previous year due to the following significant contributors:
  - **Silver equivalent ounces sold** increased by 32% compared to the previous year resulting in an increase in revenues of \$45.6 million, primarily attributed to the additional production from San Dimas; and
  - **Smelting and refining costs** decreased from \$4.7 million (\$0.97 per ounce) to \$2.8 million (\$0.44 per ounce). The savings in smelting and refining costs per ounce were primarily attributed to a higher volume of doré production from San Dimas, as well as lower concentrate and treatment charges renegotiated in July 2018;

#### Partially offset by:

- a 9% decrease in *average realized silver price* of \$15.26 per ounce compared to \$16.75 per ounce in the prior year, resulting in a decrease in revenues of \$18.2 million.
- 2. **Cost of sales** in the year increased \$23.2 million or 23% compared to 2018 as a result of the following factors:
  - \$32.9 million increase in cost of sales as a result of full six months of operations from the **San Dimas mine**, compared to 62 operating days in the second quarter of 2018;

# Partially offset by:

• \$6.1 million reduction in cost of sales pursuant to the *La Guitarra mine being placed on care and maintenance* effective August 3, 2018;

- a \$4.2 million reduction in cost of sales at the *Del Toro mine* as a result of management's decision to reduce throughput
  in order to give the Company time to drill, develop additional resources and re-engineer the mine plan through 2019.
- Depletion, depreciation and amortization in the year decreased \$8.1 million or 19% compared to the previous year primarily due to:
  - a combined \$13.6 million reduction at the *Del Toro and La Parrilla mines* primarily attributed to impairment recognized
    in the fourth quarter of 2018;
  - a \$4.4 million reduction at the La Guitarra mine pursuant to the mine being placed on care and maintenance effective August 3, 2018;

# Partially offset by:

- a \$9.0 million increase at the **San Dimas mine** as a result of six months of operations.
- 4. **Mine operating earnings** during the six months ended June 30, 2019 increased \$17.2 million compared to 2018. The increase was primarily attributed to a full six months of operations from the San Dimas mine, which increased its operating earnings by \$17.1 million compared to the same period of the prior year.
- 5. **General and administrative expenses** increased \$2.4 million or 24% during the year compared to 2018, primarily attributed to incremental general and administrative costs from the acquisition and integration of Primero, and legal costs associated with the Republic Metals Chapter 11 bankruptcy and First Silver litigation.
- 6. **Impairment on non-current assets:** decreased \$31.7 during the year compared to 2018, primarily due to the Company's recognition of an impairment loss on La Guitarra in the second quarter of 2018 as a result of management's decision to place the La Guitarra Silver Mine on care and maintenance effective August 3, 2018.
- 7. **Acquisition costs** in the year decreased \$4.9 million relating to due diligence costs and closing fees incurred in connection with the acquisition of Primero Mining Corp. which closed on May 10, 2018.
- 8. As previously announced, the Company placed the La Guitarra milling and mining operations under care and maintenance on August 3, 2018. **Mine care and maintenance costs** for the year was \$1.2 million.
- 9. **Foreign exchange gain** for the year was \$3.1 million compared to a loss of \$2.6 million in 2018. Foreign exchange gain in the year was primarily attributed to a \$2.0 million gain on foreign exchange hedge positions and a \$0.5 million foreign exchange gain as a result of 1% strengthening of the Mexican pesos against the U.S. dollars.
- 10. **Investment and other income** for the year increased \$2.4 million compared to the prior year primarily due to an increase in interest income partially offset by unrealized loss mark-to-market adjustment on investment in marketable securities.
- 11. During the six months ended June 30, 2019, the Company recorded a net **income tax expense** of \$3.4 million, compared to an income tax recovery of \$17.7 million in 2018. The increase in income tax expense was primarily driven by the comparison of a deferred income tax effect of a \$11.2 million income tax recovery on the \$31.7 million impairment charge on non-current assets recognized in the previous year, as well as to foreign exchange impact of the strengthening Mexican peso on the Company's Mexican peso denominated future income tax liability balances.
- 12. As a result of the foregoing, **net loss** for the six months ended June 30, 2019 was \$9.1 million (loss per share of (\$0.05)), compared to loss of \$45.6 million (EPS of (\$0.26)) in the prior year.

#### **SUMMARY OF QUARTERLY RESULTS**

# The following table presents selected financial information for each of the most recent eight quarters:

	201	.9	2018			2017		
Selected Financial Information	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Revenue	\$83,669	\$86,810	\$74,128	\$88,521	\$79,687	\$58,593	\$61,165	\$61,901
Cost of sales	\$62,772	\$59,347	\$56,230	\$63,966	\$59,285	\$39,681	\$39,309	\$40,290
Depletion, depreciation and amortization	\$16,691	\$17,210	\$26,925	\$24,701	\$22,706	\$19,335	\$20,454	\$18,436
Mine operating earnings (loss)	\$4,206	\$10,253	(\$9,027)	(\$146)	(\$2,304)	(\$423)	\$1,402	\$3,175
Net (loss) earnings after tax	(\$11,967)	\$2,880	(\$164,443)	\$5,904	(\$40,033)	(\$5,592)	(\$56,084)	(\$1,320)
(Loss) earnings per share - basic	(\$0.06)	\$0.01	(\$0.85)	\$0.03	(\$0.22)	(\$0.03)	(\$0.34)	(\$0.01)
(Loss) earnings per share - diluted	(\$0.06)	\$0.01	(\$0.85)	\$0.03	(\$0.22)	(\$0.03)	(\$0.34)	(\$0.01)

During the second quarter of 2019, mine operating earnings was \$4.2 million compared to operating earnings of \$10.3 million in the previous quarter. The decrease in mine operating earnings was primarily attributed to a 9% decrease in average realized silver price as well as an increase in cost of sales attributable to higher severance and labour costs at San Dimas. Net loss for the quarter was \$12.0 million compared to net earnings of \$2.9 million in the previous quarter. The decrease in net earnings was primarily attributed to \$6.0 million decrease in mine operating earnings and a \$6.0 million increase in income tax expense primarily due to decrease in value of tax loss carryforwards and foreign exchange impacts on the Company's Mexican Peso denominated deferred income tax balances.

#### LIQUIDITY, CAPITAL RESOURCES AND CONTRACTUAL OBLIGATIONS

#### Liquidity

As at June 30, 2019, the Company had cash and cash equivalents of \$94.5 million, an increase of \$37.5 million since December 31, 2018. The Company's cash and cash equivalents primarily comprised of cash held with reputable financial institutions and is invested in cash accounts and in highly liquid short-term investments with maturities of three months or less. The funds are not exposed to liquidity risk and there are no restrictions on the ability of the Company to use these funds to meet its obligations.

On December 27, 2018, the Company announced it has entered into an At The Market ("ATM") Equity Distribution Agreement pursuant to which the Company may, at its discretion and from time-to-time, sell through an agent, such number of common shares of the Company to an aggregate gross proceeds up to US\$50.0 million. The sale of these common shares will be made through "at-the-market distributions" as defined in the Canadian Securities Administrators' National Instrument 44-102-Shelf Distributions, including sales made directly on the New York Stock Exchange (the "NYSE"), or any other recognized marketplace upon which the common shares are listed or quoted or where the common shares are traded in the United States.

During the six months ended June 30, 2019, First Majestic sold 8,039,363 common shares of the Company under the ATM program at an average price of \$6.22 per share for gross proceeds of \$50.0 million, or net proceeds of \$48.5 million after costs.

The following table summarizes the Company's cash flow activity during the period:

	Three Months Ended June 30,			ths Ended e 30,	
	2019	2018	2019	2018	
Cash flow					
Cash generated by operating activities	15,558	6,831	48,273	16,702	
Cash used in investing activities	(28,158)	(28,576)	(57,165)	(52,310)	
Cash generated by (used in) financing activities	15,263	(117,726)	45,568	28,215	
Increase (decrease) in cash and cash equivalents	2,663	(139,471)	36,676	(7,393)	
Effect of exchange rate on cash and cash equivalents held in foreign currencies	419	(540)	850	(1,520)	
Cash and cash equivalents, beginning of the period	91,457	249,239	57,013	118,141	
Cash and cash equivalents, end of period	\$94,539	\$109,228	\$94,539	\$109,228	

The Company's cash flows from operating, investing and financing activities during the six months ended June 30, 2019 are summarized as follows:

- Cash provided from operating activities of \$48.3 million, primarily due to:
  - \$41.4 million in operating cash flows from operating activities before movements in working capital and taxes;
  - a \$12.8 million decrease in value added taxes receivable as the Mexican tax authorities have made good progress in releasing payment for San Dimas filings that were in arrears; and
  - net of \$5.0 million in income taxes paid during the period.
- Cash used in investing activities of \$57.2 million, primarily related to:
  - \$37.6 million spent on mine development and exploration activities;
  - \$18.9 million spent on purchase of property, plant and equipment; and
  - \$1.6 million spent on deposits on non-current assets.
- Cash provided from financing activities of \$45.6 million, primarily consists of the following:
  - \$48.5 million of net proceeds from the issuance through the ATM;
  - \$2.1 million of net proceeds from the exercise of stock options;

#### net of:

- \$2.9 million payment of financing costs; and
- \$2.0 million on repayment of lease obligations.

Working capital as at June 30, 2019 was \$129.5 million compared to \$108.1 million at December 31, 2018. Total available liquidity at June 30, 2019 was \$184.5 million (see page 37), including \$55.0 million of undrawn revolving credit facility.

# **Capital Resources**

The Company's objective when managing capital is to maintain financial flexibility to continue as a going concern while optimizing growth and maximizing returns of investments from shareholders.

The Company monitors its capital structure and based on changes in operations and economic conditions, may adjust the structure by repurchasing shares, issuing new shares, issuing new debt or retiring existing debt. The Company prepares annual budget and quarterly forecasts to facilitate the management of its capital requirements. The annual budget is approved by the Company's Board of Directors.

The Company is not subject to any externally imposed capital requirements with the exception of complying with banking covenants defined in its debt facilities. As at June 30, 2019 and December 31, 2018, the Company was fully in compliance with these covenants.

# **Contractual Obligations and Commitments**

As at June 30, 2019, the Company's contractual obligations and commitments are summarized as follows:

	Contractual	Less than	1 to 3	4 to 5	After 5
	Cash Flows	1 year	years	years	years
Trade and other payables	\$55,004	\$55,004	\$ <b>—</b>	\$ <b>—</b>	\$—
Debt facilities	190,818	4,359	27,025	159,434	_
Equipment financing obligations	9,545	4,447	3,795	1,303	_
Other liabilities	4,164	_	_	_	4,164
Purchase obligations and commitments	11,154	10,454	700	_	_
	\$270,685	\$74,264	\$31,520	\$160,737	\$4,164

Management is of the view that the above contractual obligations and commitments will be sufficiently funded by current working capital, future operating cash flows, and available debt facilities as at the date of this MD&A.

#### **MANAGEMENT OF RISKS AND UNCERTAINTIES**

The Company thoroughly examines the various financial instruments and risks to which it is exposed and assesses the impact and likelihood of those risks. These risks may include credit risk, liquidity risk, currency risk, commodity price risk, and interest rate risk. Where material, these risks are reviewed and monitored by the Board of Directors.

#### Credit Risk

Credit risk is the risk of financial loss if a customer or counterparty fails to meet its contractual obligations. The Company's credit risk relates primarily to trade receivables in the ordinary course of business, value added taxes receivable and other receivables.

As at June 30, 2019, value added taxes receivable was \$46.9 million (2018 - \$49.7 million), majority of which relates to Primero Empresa Minera, S.A. de C.V. ("PEM") due to filings in arrears when First Majestic acquired the entity. Since acquisition, the Company has accelerated its filings and reduced PEM's pre-acquisition VAT receivables to \$7.7 million. The Company continues supplying additional information requested by the Servicio de Administración Tributaria ("SAT") in response to the review process and the Company fully expects the amounts to be refunded in the future.

The Company sells and receives payment upon delivery of its silver doré and by-products primarily through two international customers. Silver-lead concentrates and related base metal by-products are sold primarily through three international customers. All of the Company's customers have good ratings and payments of receivables are scheduled, routine and fully received within 60 days of submission; therefore, the balance of trade receivables owed to the Company in the ordinary course of business is not significant.

The carrying amount of financial assets recorded in the consolidated financial statements represents the Company's maximum exposure to credit risk. With the exception to the above, the Company believes it is not exposed to significant credit risk.

#### **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they arise. The Company has in place a planning and budgeting process to help determine the funds required to support the Company's normal operating requirements and contractual obligations.

Based on the Company's current operating plan, the Company believes it has sufficient cash on hand, combined with cash flows from operations, to meet operating requirements as they arise for at least the next 12 months. If commodity prices in the metal markets were to decrease significantly, or the Company was to deviate significantly from its operating plan, the Company may need further injection of capital to address its cash flow requirements.

#### **Currency Risk**

The Company is exposed to foreign exchange risk primarily relating to financial instruments that are denominated in Canadian dollars or Mexican pesos, which would impact the Company's net earnings or loss. To manage foreign exchange risk, the Company may occasionally enter into short-term foreign currency derivatives. The foreign currency derivatives are not designated as hedging instruments for accounting purposes.

The sensitivity of the Company's net earnings or loss and comprehensive income or loss due to changes in the exchange rate between the Canadian dollar and the Mexican peso against the U.S. dollar is included in the table below:

June	30,	, 201	9
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	Cash and cash equivalents	Trade and other receivables	Value added taxes receivable	Other financial assets	Trade and other payables	Foreign exchange derivative	Net assets (liabilities) exposure	Effect of +/- 10% change in currency
Canadian dollar	\$7,030	\$47	\$-	\$2,636	(\$1,195)	\$-	\$8,518	\$852
Mexican peso	11,772	_	38,281	_	(34,717)	16,000	31,336	3,134
	\$18,802	\$47	\$38,281	\$2,636	(\$35,912)	\$16,000	\$39,854	\$3,985

#### **Commodity Price Risk**

The Company is exposed to commodity price risk on silver, gold, lead and zinc, which have a direct and immediate impact on the value of its related financial instruments and net earnings. The Company's revenues are directly dependent on commodity prices that have shown volatility and are beyond the Company's control. The Company does not use derivative instruments to hedge its commodity price risk to silver.

The following table summarizes the Company's exposure to commodity price risk and their impact on net earnings:

June 30, 2019

		Ef	fect of +/- 10	% change in r	netal prices
	Silver	Gold	Lead	Zinc	Total
Metals subject to provisional price adjustments	\$128	\$—	\$66	\$144	\$338
Metals in doré and concentrates inventory	52	156	17	7	232
	\$180	\$156	\$83	\$151	\$570

#### **Political and Country Risk**

First Majestic currently conducts foreign operations primarily in México, and as such the Company's operations are exposed to various levels of political and economic risks by factors outside of the Company's control. These potential factors include, but are not limited to: royalty and tax increases or claims by governmental bodies, expropriation or nationalization, foreign exchange controls, high rates of inflation, extreme fluctuations in foreign currency exchange rates, import and export tariffs and regulations, lawlessness, cancellation or renegotiation of contracts and environmental and permitting regulations. The Company currently has no political risk insurance coverage against these risks.

The Company is unable to determine the impact of these risks on its future financial position or results of operations. Changes, if any, in mining or investment policies or shifts in political attitude in foreign countries may substantively affect the Company's exploration, development and production activities.

#### Uncertainty in the Calculation of Mineral Reserves, Resources and Silver Recovery

There is a degree of uncertainty attributable to the calculation of Mineral Reserves and Mineral Resources (as defined in NI 43-101). Until Mineral Reserves or Mineral Resources are actually mined, extracted and processed, the quantity of minerals and their grades must be considered estimates only. In addition, the quantity of Mineral Reserves and Mineral Resources may vary depending on, among other things, applicable metal prices. Any material change in the quantity of Mineral Reserves, Mineral Resources, grade or mining widths may affect the economic viability of some or all of the Company's mineral properties and may have a material adverse effect on the Company's operational results and financial condition. Mineral Reserves on the Company's properties have been calculated on the basis of economic factors at the time of calculation; variations in such factors may have an impact on the amount of the Company's Mineral Reserves. In addition, there can be no assurance that silver

recoveries or other metal recoveries in small scale laboratory tests will be duplicated in larger scale tests under on-site conditions or during production, or that the existing known and experienced recoveries will continue.

# **Environmental and Health and Safety Risks**

The Company's activities are subject to extensive laws and regulations governing environmental protection and employee health and safety. Environmental laws and regulations are complex and have tended to become more stringent over time. The Company is required to obtain governmental permits and in some instances air, water quality, and mine reclamation rules and permits. The Company has complied with environmental taxes applied to the use of certain fossil fuels according to the Kyoto Protocol. Although the Company makes provisions for reclamation costs, it cannot be assured that these provisions will be adequate to discharge its future obligations for these costs. Failure to comply with applicable environmental and health and safety laws may result in injunctions, damages, suspension or revocation of permits and imposition of penalties. While the health and safety of our people and responsible environmental stewardship are our top priorities, there can be no assurance that First Majestic has been or will be at all times in complete compliance with such laws, regulations and permits, or that the costs of complying with current and future environmental and health and safety laws and permits will not materially and adversely affect the Company's business, results of operations or financial condition.

# **Claims and Legal Proceedings Risks**

The Company is subject to various claims and legal proceedings covering a wide range of matters that arise in the ordinary course of business activities. Many factors, both known and unknown, could cause actual results, performance or achievements to be materially different from the results, performance or achievements that are or may be expressed or implied by such forward-looking statements or information and the Company has made assumptions and estimates based on or related to many of these factors. Such factors include, without limitation: availability of time on court calendars in Canada and elsewhere; the recognition of Canadian judgments under Mexican law; the possibility of settlement discussions; the risk of appeal of judgment; and the insufficiency of the defendant's assets to satisfy the judgment amount. Each of these matters is subject to various uncertainties and it is possible that some of these matters may be resolved unfavourably to the Company. First Majestic carries liability insurance coverage and establishes provisions for matters that are probable and can be reasonably estimated. In addition, the Company may be involved in disputes with other parties in the future which may result in a significant impact on our financial condition, cash flow and results of operations.

Although the Company has taken steps to verify ownership and legal title to mineral properties in which it has an interest, according to the usual industry standards for the stage of mining, development and exploration of such properties, these procedures do not guarantee the Company's title. Such properties may be subject to prior agreements or transfers, and title may be affected by undetected defects. However, management is not aware of any such agreements, transfers or defects.

In April 2013, the Company received a positive judgment on the First Silver litigation from the Supreme Court of British Columbia (the "Court"), which awarded the sum of \$93.8 million in favour of First Majestic against Hector Davila Santos (the "Defendant"). The Company received a sum of \$14.1 million in June 2013 as partial payment of the judgment, leaving an unpaid amount of approximately \$59.7 million (CAD\$81.5 million). As part of the ruling, the Court granted orders restricting any transfer or encumbrance of the Bolaños Mine by the Defendant and limiting mining at the Bolaños Mine. The orders also require that the Defendant to preserve net cash flow from the Bolaños Mine in a holding account and periodically provide to the Company certain information regarding the Bolaños Mine. However, there can be no guarantee that the remainder of the judgment amount will be collected and it is likely that it will be necessary and the Company is taking additional action in Mexico and/or elsewhere to attempt to recover the balance. Therefore, as at June 30, 2019, the Company has not accrued any of the remaining \$59.7 million (CAD\$81.5 million) unrecovered judgment in favour of the Company.

#### **Primero Tax Rulings**

Since Primero acquired the San Dimas Mine in August 2010, it has had a Silver Purchase Agreement ("Old Stream Agreement") that required Primero Empresa Minera, S.A. de C.V. ("PEM") to sell 100% of the silver produced from the San Dimas to WPMI, up to 6 million ounces and 50% of silver produced thereafter, at the lower of: (i) the spot market price and (ii) \$4.04 per ounce plus an annual increase of 1%.

In order to reflect commercial realities and the effects of the Old Stream Agreement, for Mexican income tax purposes, PEM recognized the revenue on these silver sales based on its actual realized revenue ("PEM Realized Price") instead of at spot market prices.

To obtain assurances that the SAT would accept the PEM Realized Price as the proper price to use to calculate Mexican income taxes, Primero applied for and received an Advance Pricing Agreement ("APA") from the SAT. The APA confirmed that the PEM Realized Price would be used as Primero's basis for calculating taxes owed by Primero on the silver sold under the Old Stream Agreement. Primero believed that the function of an APA was to provide tax certainty and as a result made significant investments in Mexico based on that certainty. On October 4, 2012, Primero received the APA Ruling from SAT which confirmed the appropriate price for sales of silver under the Old Stream Agreement. Under Mexican tax law, an APA ruling is generally applicable for up to a five year period which made this ruling effective retrospectively from 2010 to 2014.

In February 2016, PEM received a legal claim from the SAT seeking retroactively to nullify the APA. The legal claim initiated does not identify any different basis for paying taxes, nor have any tax reassessments been received from SAT. The Company intends to continue Primero's effort to vigorously defend the validity of its APA. If the SAT were successful in retroactively nullifying the APA, the SAT may seek to audit and reassess Primero in respect of its sales of silver in connection with the Old Stream Agreement for 2010 through 2014. If the SAT is successful in retroactively nullifying the APA and issuing reassessments, it would likely have a material adverse effect on the Company's results of operations, financial condition and cash flows. PEM would have rights of appeal in connection with any reassessments.

In June 2017 and October 2017, as part of the ongoing annual audits of the PEM tax returns, the SAT issued observations letters for the 2010 and 2011 tax years, respectively. Observations letters are issued to a taxpayer in advance of a reassessment being issued and provide an outline of the SAT's position on matters under audit, and affords the taxpayer an opportunity to respond to such position in advance of the reassessment being issued. In the observations letters issued to PEM, the SAT made explicit its view that PEM should pay taxes based on the market price of silver. As the Company continues to defend the APA in the Mexican legal proceeding, the APA remains valid and the Company will vigorously dispute any reassessment that may be issued in the future on a basis that assesses taxes on PEM's historical silver revenues that is inconsistent with the APA. The observations letter does not represent a tax reassessment and no liability has been recognized in the financial statements. Based on the Company's assessments, the Company believes Primero's filings were appropriate and continues to believe its tax filing position based upon the APA is correct. Should the Company ultimately be required to pay tax on its silver revenues based on market prices without any mitigating adjustments, the incremental income tax for the years 2010-2018 would be approximately \$185 million, before interest or penalties.

While the Company continues to vigorously defend the validity of the APA and its transfer pricing position, it is also engaging in dialogue with the SAT seeking to resolve matters and bring tax certainty through a negotiated solution. Since January 1, 2015, PEM has recorded its revenue from the sale of silver for purposes of Mexican tax accounting in a manner consistent with the APA, on the basis that the applicable facts and laws have not changed. The Company's legal and financial advisors continue to believe that the Company has filed its tax returns compliant with applicable Mexican law. Due to the uncertainty in timing of resolution to this matter, which may take more than one year, the Company has classified its income taxes receivable of \$19.2 million as non-current as at June 30, 2019.

To the extent the SAT determines that the appropriate price of silver sales under the Silver Purchase Agreement is significantly different from the realized price and while PEM would have rights of appeal in connection with any reassessments, it is likely to have a material adverse effect on the Company's business, financial position and results of operations.

#### **Primero Class Action Suit**

In July 2016, Primero and certain of its officers were served with a class action lawsuit that was filed in federal court in the State of California seeking to recover damages for investors in the Company's common shares under the U.S. federal securities laws. Primero filed a motion to dismiss this action which was granted on January 30, 2017. The plaintiff's claims were dismissed without prejudice and the plaintiffs filed an amended complaint on February 27, 2017. On July 14, 2017 the Company's motion to dismiss the amended complaint was granted and the plaintiffs' claims were dismissed without prejudice. Rather than amend the complaint again, the plaintiffs asked the federal court to enter final judgment and initiated an appeal of the dismissal to the Ninth Circuit Court of Appeals on September 8, 2017 which was heard in appeals court on March 18, 2019. The parties have made their appearances, filed their briefs in this appeal, and a ruling on the appeal is expected sometime in the second half of 2019. The Company continues to vigorously defend this class action lawsuit on behalf of Primero and no liability has been recognized in the financial statements.

#### **OTHER FINANCIAL INFORMATION**

#### **Share Repurchase Program**

The Company has an ongoing share repurchase program to repurchase up to 5% of the Company's issued and outstanding shares. The normal course issuer bids will be carried through the facilities of the Toronto Stock Exchange and alternative Canadian marketplaces.

During the year ended December 31, 2018, the Company repurchased and cancelled 230,000 common shares for a total consideration of \$1.3 million through a normal course issuer bid in the open market as approved by the Toronto Stock Exchange. No shares were repurchased during the six months ended June 30, 2019

# **Off-Balance Sheet Arrangements**

At June 30, 2019, the Company had no material off-balance sheet arrangements such as contingent interest in assets transferred to an entity, derivative instruments obligations or any obligations that generate financing, liquidity, market or credit risk to the Company, other than contingent liabilities and vendor liability and interest, as disclosed in this MD&A and the consolidated financial statements and the related notes.

# **Related Party Disclosures**

Amounts paid to related parties were incurred in the normal course of business and measured at the exchange amount, which is the amount agreed upon by the transacting parties and on terms and conditions similar to non-related parties. There were no transactions with related parties outside of the ordinary course of business during the six months ended June 30, 2019.

# **Outstanding Share Data**

As at the date on which this MD&A was approved and authorized for issue by the Board of Directors, the Company has 203,414,790 common shares issued and outstanding.

# **ACCOUNTING POLICIES, JUDGMENTS AND ESTIMATES**

#### **Critical Accounting Judgments and Estimates**

The preparation of consolidated financial statements in conformity with IFRS as issued by IASB requires management to make judgments, estimates and assumptions about future events that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, events or actions, actual results may differ from these estimates. With the exception of the adoption of IFRS 16 - "Leases" as outlined in Note 2 and Note 3 of the Company's condensed interim consolidated financial statements for the three and six months ended June 30, 2019, there were no changes in critical accounting judgments and estimates that were significantly different from those disclosed in the Company's annual MD&A as at and for the year ended December 31, 2018.

#### **NON-GAAP MEASURES**

The Company has included certain non-GAAP measures including "Cash costs per ounce", "Production cost per tonne", "All-in sustaining costs per ounce", "Average realized silver price", "Adjusted earnings per share", "Cash flow per share" and "Working capital" to supplement its consolidated financial statements, which are presented in accordance with IFRS. The terms IFRS and generally accepted accounting principles ("GAAP") are used interchangeably throughout this MD&A.

The Company believes that these measures, together with measures determined in accordance with IFRS, provide investors with an improved ability to evaluate the underlying performance of the Company. Non-GAAP measures do not have any standardized meaning prescribed under IFRS, and therefore they may not be comparable to similar measures employed by other companies. The data is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

#### Cash Cost per Ounce, All-In Sustaining Cost per Ounce and Production Cost per Tonne

Cash costs per ounce and total production cost per tonne are non-GAAP measures used by the Company to manage and evaluate operating performance at each of the Company's operating mining units, and are widely reported in the mining industry as benchmarks for performance, but do not have a standardized meaning and are disclosed in addition to IFRS measures.

All-in sustaining cost ("AISC") is a non-GAAP measure and was calculated based on guidance provided by the World Gold Council ("WGC"). WGC is not a regulatory industry organization and does not have the authority to develop accounting standards for disclosure requirements. Other mining companies may calculate AISC differently as a result of differences in underlying accounting principles and policies applied, as well as differences in definitions of sustaining versus expansionary capital expenditures. AISC is a more comprehensive measure than cash cost per ounce for the Company's consolidated operating performance by providing greater visibility, comparability and representation of the total costs associated with producing silver from its current operations.

The Company defines sustaining capital expenditures as, "costs incurred to sustain and maintain existing assets at current productive capacity and constant planned levels of productive output without resulting in an increase in the life of assets, future earnings, or improvements in recovery or grade. Sustaining capital includes costs required to improve/enhance assets to minimum standards for reliability, environmental or safety requirements. Sustaining capital expenditures excludes all expenditures at the Company's new projects and certain expenditures at current operations which are deemed expansionary in nature."

Expansionary capital expenditure is defined as, "costs incurred to extend existing assets beyond their current productive capacity and beyond their planned levels of productive output, resulting in an increase in the life of the assets, increasing their future earnings potential, or improving their recoveries or grades which would serve to increase the value of the assets over their useful lives". Development and exploration work which moves inferred resources to measured or indicated resources and adds to the Net Present Value of the assets is considered expansionary in nature. Expansionary capital also includes costs required to improve/enhance assets beyond their minimum standard for reliability, environmental or safety requirements.

Consolidated AISC includes total production cash costs incurred at the Company's mining operations, which forms the basis of the Company's total cash costs. Additionally, the Company includes sustaining capital expenditures, corporate general and administrative expense, share-based payments, operating lease payments and reclamation cost accretion. AISC by mine does not include certain corporate and non-cash items such as general and administrative expense and share-based payments. The Company believes this measure represents the total sustainable costs of producing silver from current operations, and provides additional information of the Company's operational performance and ability to generate cash flows. As the measure seeks to reflect the full cost of silver production from current operations, new project and expansionary capital at current operations are not included. Certain other cash expenditures, including tax payments, dividends and financing costs are also not included.

The following tables provide detailed reconciliations of these measures to cost of sales, as reported in notes to our consolidated financial statements.

(expressed in thousands of U.S. dollars,	Three Months Ended June 30, 2019							
except ounce and per ounce amounts)	San Dimas	Santa Elena	La Encantada	San Martin	La Parrilla	Del Toro	Consolidated	
Mining cost	\$11,735	\$5,023	\$2,044	\$1,498	\$1,797	\$809	\$22,906	
Milling cost	5,474	6,414	3,935	1,435	1,659	640	19,557	
Indirect cost	7,340	2,093	1,962	1,361	1,219	994	14,968	
Total production cost (A)	\$24,549	\$13,529	\$7,941	\$4,294	\$4,676	\$2,443	\$57,432	
Add: transportation and other selling cost	296	61	54	29	206	37	734	
Add: smelting and refining cost	385	153	107	57	542	117	1,361	
Add: environmental duty and royalties cost	179	104	14	21	17	6	341	
Total cash cost before by-product credits (B)	\$25,409	\$13,847	\$8,116	\$4,401	\$5,441	\$2,603	\$59,868	
Deduct by-product credits attributed to:								
Gold by-product credits	(22,785)	(11,293)	(43)	(705)	(9)	(8)	(34,843)	
Lead by-product credits	_	_	_	_	(1,313)	(580)	(1,893)	
Zinc by-product credits	_	_	_	_	(1,451)	_	(1,451)	
Total by-product credits	(\$22,785)	(\$11,293)	(\$43)	(\$705)	(\$2,773)	(\$588)	(\$38,187)	
Total cash cost (C)	\$2,624	\$2,554	\$8,073	\$3,696	\$2,668	\$2,015	\$21,681	
Workers' participation	3,191	27	80	210	32	(59)	3,479	
General and administrative expenses	_	_	_	_	_	_	5,509	
Share-based payments	_	_	_	_	_	_	2,017	
Accretion of decommissioning liabilities	186	52	149	59	71	55	604	
Sustaining capital expenditures	7,593	1,939	866	736	1,289	645	13,195	
Operating lease payments	15	38	25	31	20	26	335	
All-In Sustaining Costs (D)	\$13,609	\$4,610	\$9,193	\$4,732	\$4,080	\$2,682	\$46,820	
Payable silver ounces produced (E)	1,602,215	596,275	487,237	223,832	188,682	73,843	3,172,084	
Tonnes milled (F)	172,368	229,761	207,421	39,213	61,544	26,587	736,896	
Total cash cost per ounce, before by-product credits (B/E)	\$15.86	\$23.22	\$16.66	\$19.67	\$28.83	\$35.24	\$18.87	
Total cash cost per ounce (C/E)	\$1.64	\$4.28	\$16.57	\$16.52	\$14.13	\$27.29	\$6.84	
All-in sustaining cost per ounce (D/E)	\$8.49	\$7.73	\$18.87	\$21.15	\$21.61	\$36.33	\$14.76	
Production cost per tonne (A/F)	\$142.42	\$58.88	\$38.29	\$109.51	\$75.96	\$91.89	\$77.93	

# Three Months Ended June 30, 2018

(expressed in thousands of o.s. donars,				1111 CC 14101	iciis Eliaca Janic	30, 2010		
except ounce and per ounce amounts)	San Dimas	Santa Elena	La Encantada	San Martin	La Parrilla	Del Toro	La Guitarra	Consolidated
Mining cost	\$6,882	\$4,618	\$1,381	\$2,099	\$2,498	\$1,740	\$1,134	\$20,353
Milling cost	2,791	5,751	4,142	1,904	2,114	1,459	698	18,859
Indirect cost	3,097	2,395	1,871	1,413	1,459	1,362	1,156	12,753
Total production cost (A)	\$12,771	\$12,764	\$7,394	\$5,416	\$6,071	\$4,561	\$2,989	\$51,965
Add: transportation and other selling cost	93	125	46	112	207	126	143	900
Add: smelting and refining cost	147	124	70	84	909	490	225	2,049
Add: environmental duty and royalties cost	99	116	13	45	31	15	21	340
Total cash cost before by-product credits (B)	\$13,110	\$13,129	\$7,520	\$5,657	\$7,218	\$5,191	\$3,378	\$55,251
Deduct by-product credits attributed to:								
Gold by-product credits	(12,912)	(12,387)	(48)	(1,597)	(229)	(7)	(1,682)	(28,862)
Lead by-product credits	_	_	_	_	(1,771)	(2,325)	_	(4,096)
Zinc by-product credits	_	_	_	_	(1,691)	_	_	(1,691)
Total by-product credits	(\$12,912)	(\$12,387)	(\$48)	(\$1,597)	(\$3,691)	(\$2,332)	(\$1,682)	(\$34,649)
Total cash cost (C)	\$198	\$742	\$7,472	\$4,060	\$3,527	\$2,859	\$1,696	\$20,602
Workers' participation	91	171	86	132	62	80	(5)	711
General and administrative expenses	_	_	_	_	_	_	_	5,031
Share-based payments	_	_	_	_	_	_	_	2,247
Accretion of decommissioning liabilities	45	55	66	50	60	51	31	358
Sustaining capital expenditures	4,038	2,559	2,366	995	1,898	2,103	661	15,663
All-In Sustaining Costs (D)	\$4,372	\$3,527	\$9,990	\$5,237	\$5,547	\$5,093	\$2,383	\$44,612
Payable silver ounces produced (E)	808,114	534,480	324,300	419,395	338,465	158,734	131,532	2,715,020
Tonnes milled (F)	85,765	228,054	237,862	74,431	123,642	65,879	35,715	851,349
Total cash cost per ounce, before by-product credits (B/E)	\$16.22	\$24.56	\$23.19	\$13.49	\$21.33	\$32.70	\$25.68	\$20.35
Total cash cost per ounce (C/E)	\$0.24	\$1.39	\$23.05	\$9.68	\$10.42	\$18.01	\$12.89	\$7.59
All-in sustaining cost per ounce (D/E)	\$5.41	\$6.60	\$30.81	\$12.49	\$16.39	\$32.08	\$18.11	\$16.43
Production cost per tonne (A/F)	\$148.91	\$55.97	\$31.09	\$72.77	\$49.10	\$69.23	\$83.68	\$61.04

except ounce and per ounce amounts)	San Dimas	Santa Elena	La Encantada	San Martin	La Parrilla	Del Toro	Consolidated
Mining cost	\$19,721	\$9,297	\$4,031	\$3,390	\$4,115	\$1,701	\$42,254
Milling cost	10,276	12,377	8,654	3,210	3,526	1,306	39,350
Indirect cost	14,499	4,289	4,076	2,690	2,605	1,826	29,985
Total production cost (A)	\$44,496	\$25,963	\$16,762	\$9,290	\$10,246	\$4,833	\$111,590
Add: transportation and other selling cost	613	137	122	82	396	87	1,541
Add: smelting and refining cost	734	306	270	142	1,130	253	2,835
Add: environmental duty and royalties cost	347	197	37	51	32	13	677
Total cash cost before by-product credits (B)	\$46,190	\$26,603	\$17,191	\$9,565	\$11,804	\$5,186	\$116,643
Deduct by-product credits attributed to:							
Gold by-product credits	(42,254)	(22,398)	(68)	(2,109)	(37)	(8)	(66,874)
Lead by-product credits	_	_	_	_	(3,011)	(1,411)	(4,422)
Zinc by-product credits	_	_	_	_	(2,686)	_	(2,686)
Total by-product credits	(\$42,254)	(\$22,398)	(\$68)	(\$2,109)	(\$5,734)	(\$1,419)	(\$73,982)
Total cash cost (C)	\$3,936	\$4,205	\$17,123	\$7,456	\$6,070	\$3,767	\$42,661
Workers' participation	4,417	93	158	291	107	9	5,074
General and administrative expenses	_	_	_	_	_	_	11,555
Share-based payments	_	_	_	_	_	_	4,092
Accretion of decommissioning liabilities	372	104	297	119	142	110	1,209
Sustaining capital expenditures	12,789	3,871	1,432	2,006	2,982	1,057	24,332
Operating lease payments	33	71	37	50	37	51	627
All-In Sustaining Costs (D)	\$21,547	\$8,344	\$19,047	\$9,922	\$9,338	\$4,994	\$89,550
Payable silver ounces produced (E)	3,005,967	1,182,883	1,205,312	555,039	393,910	138,212	6,481,323
Tonnes milled (F)	335,632	449,702	477,032	101,362	134,097	51,725	1,549,550
Total cash cost per ounce, before by-product credits (B/E)	\$15.37	\$22.49	\$14.26	\$17.23	\$29.96	\$37.52	\$18.00
Total cash cost per ounce (C/E)	\$1.31	\$3.56	\$14.21	\$13.43	\$15.41	\$27.25	\$6.58
All-in sustaining cost per ounce (D/E)	\$7.17	\$7.05	\$15.80	\$17.88	\$23.70	\$36.13	\$13.82
Production cost per tonne (A/F)	\$132.58	\$57.73	\$35.13	\$91.65	\$76.40	\$93.42	\$72.01

# Six Months Ended June 30, 2018

(expressed in thousands of o.s. donars,	SIX WORLD'S Effect July 2010							
except ounce and per ounce amounts)	San Dimas	Santa Elena	La Encantada	San Martin	La Parrilla	Del Toro	La Guitarra	Consolidated
Mining cost	\$6,882	\$8,748	\$2,664	\$4,090	\$4,825	\$3,433	\$1,985	\$32,626
Milling cost	2,791	11,464	8,543	3,618	4,229	3,078	1,406	35,130
Indirect cost	3,097	4,691	3,645	2,838	3,037	2,685	2,178	22,173
Total production cost (A)	\$12,771	\$24,903	\$14,848	\$10,546	\$12,091	\$9,196	\$5,569	\$89,924
Add: transportation and other selling cost	93	261	89	226	473	279	282	1,802
Add: smelting and refining cost	147	245	166	185	1,952	1,565	449	4,709
Add: environmental duty and royalties cost	99	235	27	93	62	36	43	595
Total cash cost before by-product credits (B)	\$13,110	\$25,644	\$15,130	\$11,050	\$14,578	\$11,076	\$6,343	\$97,030
Deduct: By-product credits attributed to								
Gold by-product credits	(12,912)	(27,373)	(79)	(3,102)	(478)	(8)	(3,601)	(47,553)
Lead by-product credits	_	_	_	_	(3,384)	(5,149)	_	(8,533)
Zinc by-product credits	_	_	_	_	(3,710)	_	_	(3,710)
Total by-product credits	(\$12,912)	(\$27,373)	(\$79)	(\$3,102)	(\$7,572)	(\$5,157)	(\$3,601)	(\$59,796)
Total cash cost (C)	\$198	(\$1,729)	\$15,051	\$7,948	\$7,006	\$5,919	\$2,742	\$37,234
Workers' participation	91	215	166	171	143	156	16	1,052
General and administrative expenses	_	_	_	_	_	_	_	9,712
Share-based payments	_	_	_	_	_	_	_	4,763
Accretion of decommissioning liabilities	45	112	136	103	123	105	63	687
Sustaining capital expenditures	4,038	4,838	4,026	1,842	3,852	3,528	1,631	25,145
All-In Sustaining Costs (D)	\$4,372	\$3,436	\$19,379	\$10,064	\$11,124	\$9,708	\$4,452	\$78,593
Payable silver ounces produced (E)	808,114	1,055,742	772,025	902,651	654,210	382,715	262,796	4,838,253
Tonnes milled (F)	85,765	451,553	514,053	149,806	248,756	145,648	65,544	1,661,124
Total cash cost per ounce, before by-product credits (B/E)	\$16.22	\$24.29	\$19.60	\$12.24	\$22.28	\$28.94	\$24.13	\$20.06
Total cash cost per ounce (C/E)	\$0.24	(\$1.64)	\$19.50	\$8.81	\$10.71	\$15.47	\$10.43	\$7.70
All-in sustaining cost per ounce (D/E)	\$5.41	\$3.25	\$25.11	\$11.15	\$17.00	\$25.37	\$16.94	\$16.25
Production cost per tonne (A/F)	\$148.91	\$55.15	\$28.89	\$70.40	\$48.61	\$63.14	\$84.96	\$54.14

#### **Average Realized Silver Price per Ounce**

Revenues are presented as the net sum of invoiced revenues related to delivered shipments of silver doré bars and concentrates, including associated metal by-products of gold, lead and zinc after having deducted refining and smelting charges, and after elimination of intercompany shipments of silver, silver being minted into coins, ingots and bullion products.

The following is an analysis of the gross revenues prior to refining and smelting charges, and shows deducted smelting and refining charges to arrive at the net reportable revenue for the period per IFRS. Gross revenues are divided into payable equivalent silver ounces sold to calculate the average realized price per ounce of silver equivalents sold.

	Three Months En	ded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Revenues as reported	\$83,669	\$79,687	\$170,479	\$138,280	
Add back: smelting and refining charges	1,362	2,049	2,835	4,709	
Gross revenues	85,031	81,736	173,314	142,989	
Less: Sandstorm gold revenues	(1,108)	(979)	(1,790)	(2,201)	
Less: Wheaton gold revenues	(6,227)	(2,243)	(13,133)	(2,243)	
Less: Wheaton silver revenues	_	(1,953)	_	(1,953)	
Gross revenues, excluding Sandstorm, Wheaton (A)	\$77,696	\$76,561	\$158,391	\$136,592	
Payable equivalent silver ounces sold	6,181,129	5,455,405	12,242,518	9,253,817	
Less: Payable equivalent silver ounces sold to Sandstorm	(213,269)	(168,588)	(340,526)	(385,592)	
Less: Payable equivalent silver ounces sold to Wheaton	(719,891)	(713,869)	(1,525,618)	(713,869)	
Payable equivalent silver ounces sold, excluding Sandstorm and Wheaton (B)	5,247,969	4,572,948	10,376,374	8,154,356	
(1)					
Average realized price per ounce of silver sold (A/B) <sup>(1)</sup>	\$14.80	\$16.74	\$15.26	\$16.75	
Average market price per ounce of silver per COMEX	\$14.90	\$16.65	\$15.23	\$16.81	

<sup>(1)</sup> Average realized price per ounce of silver sold in each reporting period is affected by mark-to-market adjustments and final settlements on concentrate shipments in prior periods. Concentrates sold to third-party smelters are provisionally priced and the price is not settled until a predetermined future date, typically one month after delivery to the customer, based on the market price at that time. The mark-to-market adjustments do not apply to doré sales.

# **Cash Flow per Share**

Cash Flow per Share is determined based on operating cash flows before movements in working capital and income taxes, as illustrated in the consolidated statements of cash flow, divided by the weighted average shares outstanding during the period.

	Three Months E	nded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Operating Cash Flows before Working Capital and Taxes	\$17,729	\$14,230	\$41,434	\$29,871	
Weighted average number of shares on issue - basic	200,965,605	181,126,340	198,413,338	173,515,346	
Cash Flow per Share	\$0.09	\$0.08	\$0.21	\$0.17	

# Adjusted Earnings per Share ("Adjusted EPS")

The Company uses the financial measure "Adjusted EPS" to supplement information in its consolidated financial statements. The Company believes that, in addition to conventional measures prepared in accordance with IFRS, the Company and certain investors and analysts use this information to evaluate the Company's performance. The Company excludes non-cash and unusual items from net earnings to provide a measure which allows the Company and investors to evaluate the operating results of the underlying core operations. The presentation of Adjusted EPS is not meant to be a substitute for EPS presented in accordance with IFRS, but rather should be evaluated in conjunction with such IFRS measure.

The following table provides a detailed reconciliation of net losses as reported in the Company's consolidated financial statements to adjusted net earnings and Adjusted EPS:

	Three Months E	nded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Net loss as reported	(\$11,967)	(\$40,033)	(\$9,087)	(\$45,625)	
Adjustments for non-cash or unusual items:					
Impairment of non-current assets	_	31,660	_	31,660	
Deferred income tax expense (recovery)	4,215	(10,982)	(577)	(20,105)	
Share-based payments	2,017	2,247	4,092	4,763	
Loss from investment in derivatives and marketable securities	1,268	101	651	2,250	
Write-down (recovery) of mineral inventory	874	495	(1,607)	408	
Primero acquisition costs	_	4,721	_	4,721	
Adjusted net loss	(\$3,593)	(\$11,791)	(\$6,528)	(\$21,928)	
Weighted average number of shares on issue - basic	200,965,605	181,126,340	198,413,338	173,515,346	
Adjusted EPS	(\$0.02)	(\$0.07)	(\$0.03)	(\$0.13)	

# **Working Capital and Available Liquidity**

Working capital is determined based on current assets and current liabilities as reported in the Company's consolidated financial statements. The Company uses working capital as a measure of the Company's short-term financial health and operating efficiency. Available liquidity includes the Company's working capital and undrawn revolving credit facility.

	June 30, 2019	December 31, 2018
Current Assets	\$190,152	\$166,274
Less: Current Liabilities	(60,701)	(58,137)
Working Capital	\$129,451	\$108,137
Available Undrawn Revolving Credit Facility	55,031	55,031
Available Liquidity	\$184,482	\$163,168

#### **ADDITIONAL GAAP MEASURES**

The Company uses additional financial measures which should be evaluated in conjunction with IFRS. It is intended to provide additional information and should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS. The following additional GAAP measures are used:

#### **Mine Operating Earnings**

Mine operating earnings represents the difference between revenue less mine operating costs. Management believes that mine operating earnings provides useful information to investors because mine operating earnings excludes expenses not directly associated with commercial production.

#### **Operating Cash Flows before Working Capital and Taxes**

Operating cash flows before working capital and taxes represents cash flows generated from operations before changes in working capital and income taxes paid. Management believes that this measure allows investors to evaluate the Company's pre-tax cash flows generated from operations adjusted for fluctuations in non-cash working capital items due to timing issues and the Company's ability to service its debt.

The terms described above do not have a standardized meaning prescribed by IFRS, therefore the Company's definitions may not be comparable to similar measures presented by other companies.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

#### **Disclosure Controls and Procedures**

The Company's management, with the participation of its President and Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), has evaluated the effectiveness of the Company's disclosure controls and procedures. Based upon the results of that evaluation, the Company's CEO and CFO have concluded that, as of June 30, 2019, the Company's disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed by the Company in reports it files is recorded, processed, summarized and reported, within the appropriate time periods and is accumulated and communicated to management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

# **Internal Control over Financial Reporting**

The Company's management, with the participation of its CEO and CFO, is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in the rules of the United States Securities and Exchange Commission and the Canadian Securities Administrators. The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS as issued by the IASB. The Company's internal control over financial reporting includes policies and procedures that:

- maintain records that accurately and fairly reflect, in reasonable detail, the transactions and dispositions of assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary for preparation of financial statements in accordance with IFRS as issued by IASB;
- provide reasonable assurance that the Company's receipts and expenditures are made only in accordance with authorizations of management and the Company's Directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the Company's consolidated financial statements.

The Company's internal control over financial reporting may not prevent or detect all misstatements because of inherent limitations. Additionally, projections of any evaluation of effectiveness for future periods are subject to the risk that controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with the Company's policies and procedures.

There has been no change in the Company's internal control over financial reporting during the six months ended June 30, 2019 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Limitations of Controls and Procedures**

The Company's management, including the President and Chief Executive Officer and Chief Financial Officer, believes that any disclosure controls and procedures or internal control over financial reporting, no matter how well conceived and operated, may not prevent or detect all misstatements because of inherent limitations. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, they cannot provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been prevented or detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by unauthorized override of the control. The design of any control system also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Accordingly, because of the inherent limitations in a cost effective control system, misstatements due to error or fraud may occur and not be detected.

#### **CAUTIONARY STATEMENTS**

#### **Cautionary Note regarding Forward-Looking Statements**

Certain information contained herein this MD&A constitutes forward-looking statements under applicable securities laws (collectively, "forward-looking statements"). These statements relate to future events or the Company's future performance, business prospects or opportunities. Forward-looking statements include, but are not limited to: commercial mining operations; anticipated mineral recoveries; projected quantities of future mineral production; statements with respect to the Company's business strategy; future planning processes; anticipated development, expansion, exploration activities and production rates; the estimated cost and timing of plant improvements at the Company's operating mines and development of the Company's development projects; the timing of completion of exploration programs and drilling programs; the repayment of the Debentures; statements with respect to the Company's future financial position including operating efficiencies, cash flow, capital budgets, costs and expenditures; the preparation of technical reports and completion of preliminary economic assessments; the repurchase of the Company's shares; viability of the Company's projects; potential metal recovery rates; the conversion of the Company's securities. All statements other than statements of historical fact may be forward-looking statements. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "forecast", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions) are not statements of historical fact and may be "forward-looking statements".

Forward-looking statements are based on the opinions and estimates of management at the dates the statements are made, and are subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those projected in the forward-looking statements. These factors include, without limitation: the inherent risks involved in the mining, exploration and development of mineral properties, the uncertainties involved in interpreting drilling results and other geological data, fluctuating metal prices, the possibility of project delays or cost overruns or unanticipated excessive operating costs and expenses, uncertainties related to the necessity of financing, the availability of and costs of financing needed in the future, and other factors described in the Company's Annual Information Form under the heading "Risk Factors".

The Company believes that the expectations reflected in any such forward-looking statements are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included herein this MD&A should not be unduly relied upon. These statements speak only as of the date of this MD&A. The Company does not intend, and does not assume any obligation, to update these forward-looking statements, except as required by applicable laws. Actual results may differ materially from those expressed or implied by such forward-looking statements.

#### **Cautionary Note regarding Reserves and Resources**

Mineral reserves and mineral resources are determined in accordance with National Instrument 43-101 ("NI 43-101"), issued by the Canadian Securities Administrators. This National Instrument lays out the standards of disclosure for mineral projects including rules relating to the determination of mineral reserves and mineral resources. This includes a requirement that a certified Qualified Person ("QP") (as defined under the NI 43-101) supervises the preparation of the mineral reserves and mineral resources. Ramon Mendoza, P. Eng., Vice President of Technical Services is a certified QP for the Company and has reviewed this MD&A for QP technical disclosures. All NI 43-101 technical reports can be found on the Company's website at <a href="https://www.firstmajestic.com">www.firstmajestic.com</a> or on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.

#### Cautionary Note to United States Investors Concerning Estimates of Mineral Reserves and Resources

This Management's Discussion and Analysis has been prepared in accordance with the requirements of the securities laws in effect in Canada, which differ in certain material respects from the disclosure requirements of United States securities laws. The terms "mineral reserve", "proven mineral reserve" and "probable mineral reserve" are Canadian mining terms as defined in accordance with Canadian NI 43-101 Standards of Disclosure for Mineral Projects and the Canadian Institute of Mining, Metallurgy and Petroleum (the "CIM") - CIM Definition Standards on Mineral Resources and Mineral Reserves, adopted by the CIM Council, as amended. These definitions differ from the definitions in the disclosure requirements promulgated by the Securities and Exchange Commission (the "Commission") and contained in Industry Guide 7 ("Industry Guide 7"). Under Industry Guide 7 standards, a "final" or "bankable" feasibility study is required to report mineral reserves, the three-year historical average price is used in any mineral reserve or cash flow analysis to designate mineral reserves and the primary environmental analysis or report must be filed with the appropriate governmental authority.

In addition, the terms "mineral resource", "measured mineral resource", "indicated mineral resource" and "inferred mineral resource" are defined in and required to be disclosed by NI 43-101. However, these terms are not defined terms under Industry Guide 7 and are not permitted to be used in reports and registration statements of United States companies filed with the Commission. Investors are cautioned not to assume that any part or all of the mineral deposits in these categories will ever be converted into mineral reserves. "Inferred mineral resources" have a great amount of uncertainty as to their existence, and great uncertainty as to their economic and legal feasibility. It cannot be assumed that all or any part of an inferred mineral resource will ever be upgraded to a higher category. Under Canadian rules, estimates of inferred mineral resources may not form the basis of feasibility or pre-feasibility studies, except in rare cases. Investors are cautioned not to assume that all or any part of an inferred mineral resource exists or is economically or legally mineable. Disclosure of "contained ounces" in a mineral resource is permitted disclosure under Canadian regulations. In contrast, the Commission only permits U.S. companies to report mineralization that does not constitute "mineral reserves" by Commission standards as in place tonnage and grade without reference to unit measures.

Accordingly, information contained in this Management's Discussion and Analysis may not be comparable to similar information made public by U.S. companies subject to the reporting and disclosure requirements under the United States federal securities laws and the rules and regulations of the Commission thereunder.

#### **Additional Information**

Additional information on the Company, including the Company's Annual Information Form and the Company's audited consolidated financial statements for the year ended December 31, 2018, is available on SEDAR at <a href="www.sedar.com">www.sedar.com</a> and on the Company's website at <a href="www.firstmajestic.com">www.firstmajestic.com</a>.